



# AGENDA

## Hardee County Economic Development Council Hardee County Industrial Development Authority

Hardee County BOCC Commission Chambers, 412 West Orange Street, Wauchula, FL Regular Meeting,

5/12/2015 8:30 A.M

### Board members

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Vanessa Hernandez, Chairwoman | Gene Davis, Vice Chair | Monica Reas | Diana Youmans | Donald Samuels | John O'Neal | Dottie Conerly | Doug Jensen | Lory Durrance

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	<b>Item</b>	<b>Presenter</b>
Item 1	Call to order	Vanessa Hernandez
Item 2	Approval of agenda	Vanessa Hernandez
Item 3	Approval of minutes- April 14, 2015 and April 28, 2015	Vanessa Hernandez
Item 4	Community Redevelopment Agency loan request -See attached	Jessica Newman
Item 5	RFP for legal services	Ken Evers
Item 6	Staffing discussion	Vanessa Hernandez
Item 7	Discussion related to leasing surplus Incubator space	Bill Lambert
Item 8	Project Updates	Bill Lambert
Item 9	Financial Report	Sarah Pelham
Item 10	Announcements/Other Business/Public Comment/Attorney Comment	Vanessa Hernandez
Item 11	Adjournment	

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**Hardee County Economic Development Council/Industrial Development Authority**  
**Regular Meeting Minutes**  
**April 14, 2015**  
**Hardee County BOCC**

**Vanessa Hernandez- Chair-P**  
**Gene Davis- Vice Chair-P**  
Dottie Conerly-P  
Diana Youmans-P

Donald Samuels-P  
John O'Neal-P  
Michael Prescott-P

Doug Jensen-A  
Monica Reas-P  
Lory Durrance-P

The meeting was called to order at 8:30am by Chair Hernandez.

**Visiting:** Loran Cogburn, Henry Kuhlman, John Schneider, Pam Belflower, Robert Cole, Casey Dickson, Stan Pelham, Rhonda Cole, Sharon Moye, Kristin Giuliani, Vanessa Thomas, Autumn Blum, Abel Hernandez, Trey Flemer, Sheriff Lanier, Denise Hamilton and Don Chancey.

**County Attorney:** Ken Evers

**County Commissioners:** Mike Thompson, Colon Lambert and Sue Birge

**Press:** Michael Kelly

**Staff:** Bill Lambert, Sarah Pelham and Kristi Schierling

**Agenda:** Director Lambert suggested moving Item 8 to Item 4 and move everything else down. Add Florikan under the Staffing discussion. Gene Davis made a motion and was seconded by Monica Reas to accept the agenda with the changes. Motion passed unanimously.

**Minutes:** Mike Prescott made a motion and was seconded by Dottie Conerly to approve the 3/10/15 minutes as presented. Motion passed unanimously.

Gene Davis made a motion and was seconded by Diana Youmans to approve the 3/17/15 minutes as presented. Motion passed unanimously.

***RFP discussion for Public Relations, Communications and Marketing***

Keith Rupp, who is with TuckerHall, was here to give input related to the RFP discussion. The mission of the EDC/IDA is to create more jobs for Hardee County and strengthen the economic base. Mr. Rupp recommends asking for three general areas for the respondents to address. The first would be discussion of the parties themselves in terms of expertise, familiarity of Hardee County and Central Florida. Second, how would the plan be developed, audit review, SWOT review. Lastly, more thorough look at the execution plan over time. We should also have short term and long term goals and maybe addressing the differences in the IDA and EDA funding. Director Lambert had included in the agenda packet some example RFP's from other entities. Director Lambert is asking for permission to go ahead and draft a RFP to bring back to the board. TuckerHall will not be in the process/development of drafting the RFP.

Dottie Conerly made a motion and was seconded by Diana Youmans giving permission for the director to develop a request for proposal for public relations, communications and marketing and to bring back the draft RFP at a special meeting or the next regular meeting. Motion passed unanimously.

***Peace River Paddle Sports & Kuleana Adventures Draft contract for approval***

A question was brought up of why tourism is part of their contract. Chair Hernandez explained that this was part of their EDA application. There were two parts to the business, tourism and paddleboard manufacturing. The business was presented to and approved by the EDA. Attorney Evers is comfortable with the agreement and every effort was made to address deficiencies in prior contracts with job creation and deliverables. Attorney Evers also went over the deliverables and other parts of the contract.

Diana Youmans made a motion and was seconded by Monica Reas to approve the contract. Motion passed unanimously.

\*\*A break was had from 10:08-10:21am.

***Response to RFP Fill Line Manager Presentation***

There was only 1 response to the RFP, Debut Development, LLC. They were here with a presentation. The RFP was advertised in the local paper for two weeks and was also listed on Demand Star. Kristin Giuliani and Vanessa Thomas are Debut Development, LLC. They both gave their background information. Vanessa Thomas has a Master's Degree in Cosmetic Science and has years of experience in product development and manufacturing experience and Kristin Giuliani has a background in marketing and sales in both supplement and skin care companies. A copy of their presentation is on file at the EDC office. There are monies appropriated in the EDA budget for the fill line that has been approved by the EDA. Debut Development also put in their proposal that they have been and will continue to work with the SBDC and work with or assist any tenants with SBDC as well.

***Contract Considerations for Fill Line Manager***

An outline was included in the agenda packet for language for the Fill Line Management contract. The money that is appropriated for the fill line is in total. Debut Development will need to generate revenue by bringing in clients and customers for sustainability. A termination clause will be in the contract. We can also add a projection/self-sufficient clause in as well. Debut Development's goal is to be self-sustaining by the end of the year. They have already spoken with three companies who are interested in using our fill line. Director Lambert will change the term from 5 years to 3 years with a renewal provision upon board approval. We are accepting Debut Development as the only respondent to the RFP. We will negotiate with Debut Development and bring back a contract at the next meeting for approval. There will also be a lease developed for the leased space of the fill line area to be paid to the IDA. The fill line has been inspected by the State. Cosmetics can start being produced today. The OTC license requires a security system. Once that is installed, that license can be issued.

Lory Durrance made a motion and was seconded by Dottie Conerly to direct Attorney Evers and Director Lambert to draft a contract with Debut Development and bring back at the next meeting. Motion passed unanimously.

***Staffing, Legal Counsel and Staff Evaluation discussion***

Attorney Evers recommended doing a RFP for legal services. He will bring a RFP for discussion back to the board and we will also discuss how and where to advertise for this service. We can customize the scope based on what the board wants. Chair Hernandez has reached out to other agencies for their evaluation process and if they could share any information. She has also talked with staff regarding their current job descriptions. Chair Hernandez announced that Sarah Pelham will be leaving to pursue her own endeavors. With this change in employment we should think about the staffing needs in the office. Chair Hernandez would like to see someone with the skills of a project manager/CFO. We can also look

at someone with clerical, IT as well as someone with public records expertise. The Board needs to come up with criteria for the position(s) we need and then we can advertise. Staff will send out the current job descriptions for the board to go ahead and start reviewing. This gives us a good time to redo job description for the current staff. We may have a special meeting for this, the legal services and Debut Development's contract. Staff will work on a meeting date and send it out to the Board for the special meeting.

***Florikan***

Florikan has sent us a Landlord's Consent and Waiver Agreement. Attorney Evers went over this. It is required by their lender that we subordinate our position with respect to their collateral. It is saying that we agree to not go in the building and take the equipment that is being used for collateral.

Lory Durrance made a motion and was seconded by Monica Reas to approve with authorization for the Chair to sign and subject to final approval by Attorney Evers with him reviewing the list of equipment as an attachment. Motion passed unanimously.

***Financial Report***

Sarah Pelham reviewed the EDC and IDA financials from the previous month.

A motion was made by Monica Reas and seconded by John O'Neal to approve the EDC and the IDA financials. Motion passed unanimously.

***Announcements***

Mike Prescott announced that he will be resigning from the board. He has taken a position with Florida Citrus Mutual and will not have the time to devote to both boards.

The meeting was adjourned at 12:42pm by Chair Hernandez.

**Hardee County Economic Development Council/Industrial Development Authority  
Special Meeting Minutes  
April 28, 2015  
Hardee County BOCC**

Vanessa Hernandez- Chair-P  
Gene Davis- Vice Chair-P  
Dottie Conerly-P

Donald Samuels-P  
John O'Neal-P  
Lory Durrance-P

Doug Jensen-A  
Monica Reas-P  
Diana Youmans-A

The meeting was called to order at 8:30am by Chair Hernandez.

**Visiting:** Robert Puterbaugh, Frank Kirkland, Henry Kuhlman, Wendall Smith, Sherriff Lanier, Kristin Giuliani, Robert Cole, Rhonda Cole, Autumn Blum, Vanessa Thomas, Sharon Moye, Stan Pelham and Bert Harris.

**County Attorney:** Ken Evers

**County Commissioners:** Mike Thompson, Colon Lambert, Russ Melendy and Sue Birge

**Press:** Michael Kelly

**Staff:** Bill Lambert, Sarah Pelham and Kristi Schierling

**Agenda:** Gene Davis made a motion and was seconded by Dottie Conerly to approve the agenda as printed. Motion passed unanimously.

***Discussion/Approval of the DRAFT Fill Line Management contract with Debut Development***

The discussion from our last meeting has been incorporated into the contract. The budgeted amount has been changed to \$260,465.00. The previous amount had included the Incubator portion as well instead of just the fill line portion. Clause 5 was pointed out to show that either party can terminate instead of having a 3 year contract. Director Lambert let everyone know that the license has been issued. Discussion was had to include the using of CareerSource Heartland in the contract.

Monica Reas made a motion and was seconded by Dottie Conerly to approve the contract with the addition of including the use of CareerSource Heartland. Motion passed unanimously.

***Discussion/Approval of the DRAFT RFP for Marketing/Communication services for the EDC/IDA***

The draft RFP was included in the agenda packet. We are looking to utilize outside experts to assist us in the marketing and messaging of our community. We will advertise for 60 days and look at advertising in the American Marketing Association of Tampa Bay, Public Relations Society of America and LinkedIn as well as Demand Star. Mr. Samuels did not agree with the statement that the EDC reserves the right to accept a proposal even if it does not contain all of the information requested in the RFP. Chair Hernandez explained that the language was there to give us the right to consider all of the respondents and determine who is the best qualified.

Lory Durrance made a motion and was seconded by Gene Davis to approve the DRAFT RFP. Donald Samuels voted no. Motion passed.

***Discussion of public records requests as advertised***

Attorney Evers started the discussion. Kristi Schierling had received public records requests from Henry Kuhlman and Donald Samuels requesting records related to the examination of Continuum Labs. Kristi

was unsure of what to do with the request so she passed it on to Attorney Evers for further research and response. Attorney Evers contacted Mike Carter (CliftonLarsonAllen, CLA) about the requests since the IDA is not in possession of the records. Mr. Carter was adamant that their work papers were the private property of CLA and are not public record. Attorney Evers researched case law and came to his conclusion that the records were not public records and he responded to Mr. Kuhlman's request. Mr. Samuels request was the same as Mr. Kuhlman's and Kristi Schierling sent Attorney Evers response to Mr. Samuels. Attorney Evers opinion is that the records are not public records and that we are not the custodian of those records. Attorney Evers and Director Lambert both received letters from the State Attorney saying that those records that were requested are public records since the State Attorney says that CLA is our internal auditor. We respectively disagree with that statement and that CLA is not an internal auditor of the IDA. Continuum Labs attorney, Mr. Puterbaugh, sent a demand letter stating that the records are not public records and that they are protected under many laws such as the Trade Secret law, HIPPA laws and Confidential of Records Statute 288.075. If those records were to be released, the IDA would be exposed to liability to Continuum Labs. Attorney Evers recommends filing a declaratory relief which allows the court to give direction. The IDA has sought outside counsel to handle this, Bert Harris. We are here today to ask the Board for permission to file the declaratory relief naming CLA, Continuum Labs, Henry Kuhlman, and Donald Samuels as defendants. The two individuals are named since they are the ones that made the public records request. The judge will determine if the records are public or not, who the custodian of the records is and whose responsibility to redact will be.

Dottie Conerly made a motion and was seconded by Monica Reas to proceed with the filing of declaratory relief. Donald Samuels abstained. Motion passed. A conflict of interest form is on file at the office.

***Announcements/Other Business***

We will resume the discussion of other legal counsel and job descriptions at our next meeting.

Meeting was adjourned at 10:25am by Chair Hernandez.



## COMMUNITY REDEVELOPMENT AGENCY

107 E. Main Street  
P.O. Box 1162  
Wauchula, FL 33873  
P: 863.767.0330  
F: 863.773.4915

### MARAUDER PROPERTIES LLC

#### STAFF RECOMMENDATION

##### GRANT TO MAURADER - \$250,000

- \$50,000 – CRA Commercial Revitalization Grant
- \$200,000 – IDA Loan to CRA

##### GRANT AWARD METHOD

- \$250,000 to be awarded as a reimbursement upon meeting set deliverables
  - \$62,500 upon opening of Urgent Care Center
  - \$62,500 upon C/O of Diagnostic Center
  - \$125,000 upon creation of 17 documented FTE jobs held for a 12 month period within the 5 years of the agreement
    - \$7,353 reimbursed per FTE job (not to exceed \$125,000)
- IDA LOAN REQUEST CRITERIA
  - IDA Funding requested as a 12 month loan with the repayment being forgiven according to the following schedule. Should any of the criteria not be met, the CRA would refund any or all unexpended funds.
    - \$50,000 upon opening of Urgent Care Center
    - \$125,000 upon C/O of Diagnostic Center
    - \$25,000 upon creation of 6 documented FTE jobs held for a 12 month period within the 1 year of the agreement.
      - \$4,166 reimbursed per FTE job (not to exceed \$25,000)

Total Public Investment - \$250,000

Total Private Investment - \$2,558,839

**HARDEE COUNTY INDUSTRIAL DEVELOPMENT AUTHORITY  
AND HARDEE COUNTY ECONOMIC DEVELOPMENT COUNCIL,  
INC.**

**REQUEST FOR PROPOSALS  
ATTORNEY SERVICES**

Sealed proposals will be received in the Hardee County Economic Development Office, up to and including \_\_\_\_\_, prior to 5:00 p.m.

Important instructions and specifications regarding responses to this Request for Proposals are available upon request. Failure to follow these instructions could result in disqualification.

Questions regarding this proposal must be in writing and must be sent to Attn: Kristi Schierling, Hardee County Economic Development, 107 E. Main Street, Wauchula, Florida 33873, Tel. (863) 773-3030, or at [info@hardeemail.com](mailto:info@hardeemail.com). All questions must be received by \_\_\_\_\_.

*Prospective proposers shall not contact, communicate with or discuss any matter relating in any way to the Request for Proposal with the Board members or, any employee of the IDA/EDC except as directed in the Request for Proposals. Such communications initiated by a proposer shall be grounds for disqualifying the offending proposer from consideration for award of the proposal and/or any future proposal.*

Proposals may be mailed, express mailed or hand delivered to:

**Hardee IDA/EDC  
107 E. Main Street  
Wauchula, Florida 33873**



## **INTRODUCTION**

The Hardee County Industrial Development Authority and Hardee County Economic Development Council, Inc., hereinafter "IDA/EDC", seek the submittal of proposals from qualified attorneys who are interested in providing legal services on a contractual basis. The IDA/EDC is governed by a nine (9) member Board (currently). The Hardee County Industrial Development Authority (IDA) is an authority created by the legislature under Chapter 159, Florida Statutes, and the Hardee County Economic Development Council, Inc. is a private, 501(c)3 corporation with board members also serving as the board of the IDA. The IDA/EDC currently has general counsel and is seeking counsel for the purposes set forth herein to assist general counsel in the performance of certain duties.

The attorney selected must be a current member in good standing of the Florida Bar. Knowledge of and experience in Florida law, including experience in representation of local government and/or public agencies, is preferred. Board certification by the Florida Bar in an appropriate field is a plus.

A selection committee made up of the IDA/EDC chair, IDA/EDC general counsel, and IDA director, will review the qualifications and proposals of all submitting individuals. The IDA/EDC reserves the right to determine, at its sole discretion, whether the statement of qualifications and/or proposal satisfactorily meets the criteria established in this RFP, and the right to seek clarification from any individual(s) submitting proposals. Only those judged to be qualified proposals will be further evaluated. Individuals may be interviewed by the selection committee and/or the IDA/EDC. During the review process, and until the final selection has been made by the IDA/EDC, proposers are prohibited from meeting with or discussing a submittal with any member of the selection committee or the IDA/EDC, unless an interview is requested or clarification required on a proposal.

All interested parties must submit the requested information within the time frame provided herein. Proposals shall be prepared with the utmost attention to fair, ethical evaluation standards.

It is the intent of the IDA/EDC to negotiate a Professional Services Agreement for the work described. The Professional Services Agreement will be for one (1) year, but terminable without cause upon written notice to the attorney by the IDA/EDC, with an IDA/EDC option of renewing the agreement for four (4) additional one-year periods.

## **SCOPE OF SERVICES**

The IDA/EDC requires a range of Attorney services including, but not limited to the following:

1. To perform any assigned duties and responsibilities upon issuance of work order in accordance with the scope provided in such work order.
2. Advise, research, assist and render written opinion to the IDA/EDC on a wide variety of legal areas including but not limited to: general governmental law, grant contract preparation and/or review, and any other matters set forth in work order.
3. Attend regular and special meetings as required upon written request.

4. Keep and maintain all records required in accordance with Chapter 119, Florida Statutes.

## SUBMITTAL

Submittals should not contain information in excess of that requested, must be concise, and must specifically address the issues of this RFP. The submittals should include the following:

1. **Letter of Transmittal:** Briefly state your understanding of the work to be done and provide a positive commitment to perform the work.
2. **Profile of Attorney and Qualifications:**
  - a. Describe your legal experience. Emphasize your experience and expertise in the area(s) addressed by this RFP and how they will be brought to bear on the proposed work. This information should include prior governmental or other public sector experience and experience and any other background which may be helpful in evaluating this proposal.
  - b. Provide a list of relevant academic training, degrees and board certifications.
  - c. List any disbarments, suspensions or other disciplinary actions which you have received from the Florida Bar or any other organized bar associations.
3. **Accessibility and Responsiveness:**
  - a. State the location of the office(s) from which you operate and accessibility to the IDA/EDC's needs, including office hours.
  - b. Describe the response time the IDA/EDC can expect upon issuance and receipt of work order.
  - c. Identify the lead-time required for attending a specially called meeting.
4. **References:** Provide at least three (3) references, including name, title, address, phone number and e-mail address. Inclusion of the reference in your proposal is also agreement that the IDA/EDC may contact the named reference.
5. **Proposed Cost:** Please quote the dollar amount of fixed and/or hourly fees and costs for providing legal services covered by your proposal. For the hourly fees, please identify the hourly rate of each attorney and support personnel. Also, state separately the rate for any other cost items proposed to be itemized and billed (i.e. photocopying, postage, etc.). Finally, indicate what your proposal is regarding reimbursement for travel, meals or mileage associated with the provision of services hereunder.

The IDA/EDC requires detailed billing statements that shall include, but are not limited to, the following items:

- a. Itemize the date of services.
- b. Identify the attorney and/or support personnel providing the services.
- c. List the time spent for each service or activity by tenths of an hour.
- d. Provide a detailed description of the services performed.

- e. State the fees for those services.
- f. Itemize all associated costs and expenses related to the services.

The IDA/EDC will not provide any employee benefits including but not limited to health, life insurance, disability insurance, pension or retirement benefits. The attorney shall be an independent contractor and not an employee of the IDA/EDC.

## **SELECTION AND EVALUATION PROCEDURES**

A Professional Services Selection Committee (PSSC) will review the proposals received. The evaluation criteria listed below will be utilized to evaluate the proposals. Interviews with individuals may then be scheduled with the selection committee and/or the IDA/EDC before a final decision is made. The IDA/EDC shall be the sole judge of its own best interests, the proposals and the resulting negotiated agreement. The IDA/EDC's decisions will be final.

Individuals will be evaluated using a number of factors including, but not limited to, the following:

1. **Experience:** Depth and breadth of experience and expertise in the practice of law, most specifically in those areas most often encountered in government operations (30 points)
2. **Qualifications:** Board Certifications, Degrees and other relevant training (20 points)
3. **Accessibility and Responsiveness:** Capability to perform legal services promptly and in a manner that permits the IDA/EDC and staff to meet established deadlines and to operate in an effective and efficient manner and the degree of availability for quick response to inquiries that arise out of day-to-day operating questions or problems (30 points)
4. **References** (10 points)
5. **Proposed Fee Schedule** (10 points)

## **RESPONSE**

Interested parties are invited to submit one (1) original marked "ORIGINAL" and nine (9) copies marked "COPY" of their proposal in a sealed envelope to the address below. The envelope should be labeled "HARDEE EDO CONTRACT ATTORNEY RFP" and marked with the respondent's name and address. Proposals may be mailed or delivered to:

**HARDEE IDA/EDC**

**107 E. Main Street**

**Wauchula, Florida 33873**

The submittal shall be received by the IDA/EDC only at the above address prior to **5:00p.m.**,

The delivery of the submittal on the above date and prior to the specified time is solely the responsibility of the proposer.

The submittal may be withdrawn either by written notice to the IDA/EDC or in person, if properly identified, at any time prior to the above submittal deadline.

## GENERAL CONDITIONS

### CONTACT

After the issuance of any Request for Proposals, prospective proposers shall not contact, communicate with or discuss any matter relating in any way to the Request for Proposals with the IDA/EDC, and any employee of the IDA/EDC, or as directed in the Request for Proposals. This prohibition begins with the issuance of any Request for Proposals and ends upon execution of the final contract. Such communications initiated by a proposer shall be grounds for disqualifying the offending proposer from consideration for award of the proposal and/or any future proposal.

### INSURANCE REQUIREMENTS

The selected individual, if any, shall maintain, at all times, the following minimum levels of insurance and; shall, without in any way altering their liability, obtain, pay for and maintain insurance for the coverages and amounts of coverage not less than those set forth below. Provide to the IDA/EDC, original Certificates of Insurance satisfactory to evidence such coverage before any work commences. All insurance coverage shall be written with a company having an A.M. Best Rating of at least the "A" category and size category of VIII.

**Professional Liability Insurance:** Professional liability or malpractice or errors and/or omissions insurance shall be purchased and maintained with a minimum \$1,000,000 (exclusive of defense costs) per occurrence.

**Workers Compensation:** Firm shall supply proof of coverage to apply for all employees at the statutory limits provided by state and federal laws. The policy must include Employers' Liability with a limit of \$100,000 each accident; \$100, each employee; and \$500,000 policy limit for disease.

### INDEMNIFICATION

Individual shall, in addition to any other obligation to indemnify the IDA/EDC and to the fullest extent permitted by law, protect, defend (by counsel reasonably acceptable to IDA/EDC), indemnify and hold harmless the IDA/EDC, their agents, elected officials and employees from and against, including, but not limited to, all claims, actions, liability, losses, costs (including attorney's fees) arising out of any actual or alleged damage or loss arising out of or resulting from or claims to have resulted in whole or in part from any actual or alleged act or omission the attorney, any substitute, anyone direct or indirectly employed by either of them, or anyone for whose acts any of them may be liable in the performance of the work; or violation of law, statute, ordinance, governmental administration order, rule, regulation or infringement of patent rights by individual in the performance of the work; or liens, claims or actions made by the individual or any substitute or other party performing the work.

## **PUBLIC ENTITY CRIMES STATEMENT**

Pursuant to subsections 287.133(2) and (3), Florida Statutes, "a person or affiliate who has been placed on the convicted vendor list following a conviction for a public entity crime may not submit a bid, proposal, or reply on a contract to provide any goods or services to a public entity; may not submit a bid, proposal, or reply on a contract with a public entity for the construction or repair of a public building or public work; may not submit bids, proposals, or replies on leases of real property to a public entity; may not be awarded or perform work as a contractor, supplier, subcontractor, or consultant under a contract with any public entity; and may not transact business with any public entity in excess of the threshold amount provided in Section 287.017 for CATEGORY TWO for a period of 36 months following the date of being placed on the convicted vendor list." By submitting this proposal, the proposer hereby certifies that they have complied with said statute.

## **DEVELOPMENT COSTS**

Neither the IDA/EDC nor its representative(s) shall be liable for any expenses incurred in connection with preparation of a response to the RFP. Proposers should prepare their proposals simply and economically, providing a straightforward and concise description of the proposer's ability to meet the requirements of the RFP.

## **APPLICABLE LAWS AND COURTS**

This RFP and any resulting agreements shall be governed in all respects by the laws of the State of Florida and any litigation with respect thereto shall be brought only in the courts of Hardee County, Florida or the United States District Court, Middle District of Florida, located in Hillsborough County, Florida. The proposer shall comply with all applicable federal, state and local

## **PROPRIETARY INFORMATION**

In accordance with Chapter 119 of the Florida Statutes (Public Records Law), and except as may be provided by other applicable State and Federal Law, all proposers should be aware that Request for Proposals and the responses thereto are in the public domain. However, the proposers are required to **identify specifically** any information contained in their proposals which they consider confidential and/or proprietary and which they believe to be exempt from disclosure.

All proposals received from proposers in response to this Request for Proposals will become the property of the IDA/EDC and will not be returned to the proposers. In the event of contract award, all documentation produced as part of the contract will become the exclusive property of the IDA/EDC.

## **LIMITATIONS**

This request does not commit the IDA/EDC to award a contract. Proposers will assume all costs incurred in the preparation of their response to this RFP. The IDA/EDC reserves the right to: 1) accept or reject qualifications and/or proposals in part or in whole; 2) request additional qualification information; 3) limit and determine the actual contract services to be included in a contract; 4) obtain information for use in evaluating submittals from any source and 5) reject all submittals.

# **HARDEE COUNTY ECONOMIC DEVELOPMENT COUNCIL**

## **ECONOMIC DEVELOPMENT DIRECTOR**

### **JOB DESCRIPTION**

#### **OVERALL RESPONSIBILITY:**

Plan, organize, direct and coordinate the activities of a comprehensive economic development program, including resource identification, planning, marketing, public relations/public education activities, and land use strategies and assistance, to develop and evaluate economic development programs which attract new industry, business and investments to Hardee County; to assist existing business and industry with expansion needs; to perform related duties; and to report to and keep Council informed.

#### **KEY RESPONSIBILITIES:**

##### **Economic Development:**

- Plan, organize and direct the implementation of the HCEDC comprehensive Economic Development Program
- Develop marketing and promotional programs and materials to enhance the implementation of economic development activities
- Research and identify resources which lead to prospects
- Travel to and attend conferences that are attended by prospects
- Conduct special studies and prepare comprehensive reports related to economic development issues, as required
- Coordinate with the County Commission, County Administrator, and other related department and divisions of the County to develop and implement all economic development related activities, as needed, while maintaining the highest level of confidentiality
- Establish and maintain communication and cooperative relationships with business leaders, potential developers, organizations, private and public agencies, and the general public
- Meet with a variety of individuals and groups to provide information, enlist support, resolve issues, plan, coordinate and promote economic development programs and activities

- Tour prospects around the County
- Work with all existing businesses, industry and investors to identify their needs and promote their continued growth

**Departmental:**

- Develop goals, objectives, policies and priorities for the Economic Development Department
- Prepare, administer and monitor the budget for assigned programs
- Supervise, train and evaluate staff, as required
- Administer consultant contracts, as necessary
- Perform other related duties as may be necessary

**Reporting:**

- Attend all Council meetings and give update
- Prepare and present comprehensive reports to the Council, as necessary

**Miscellaneous:**

- Be familiar with all local, state and federal codes, which may effect businesses, industry and investors in order to interpret, apply and explain applicable laws, codes, policies and regulations
- Evaluate County policies and procedures which affect the business and development community and, where appropriate, identify and recommend changes
- Work confidentially with discretion
- Exercise good judgment, flexibility, creativity, and sensitivity in response to prospects, current businesses and in changing situations and needs



**ARTICLE FIVE**

**EXECUTIVE DIRECTOR**

- 5.01 If an Executive Director is to be hired, the Executive Director shall:
- a. be a salaried employee of the Corporation;
  - b. carry out the goals and objectives as adopted by the Council Board;
  - c. carry out the day-to-day operations of the corporation; and
  - d. act as the primary contact and the centralized point of information for the Council Board.

## Economic Development Coordinator

The Economic Development Coordinator shall assist the Executive Director in all aspects of Economic Development. The duties of this position include the following but are not limited to such:

- Assisting in recruitment of new development
- Develop a relationship with any and all clients that the EDC is working with
- Maintain a good understanding of past, present and future projects being pursued by the EDC
- Manage all Financial records for the EDC and IDA, including day to day operations of QuickBooks, writing checks, keeping bank accounts reconciled, transfers of money, preparation of budgets, requesting draws from the BOCC, creating budget requests. **\*\*All tax documents will be prepared by the EDC accountant\*\***
- Management of the Hardee County Commerce Park, to include: collection of rent on IDA owned buildings, assisting in creation of rent agreements with tenants, facilitating RFP's for Landscape Maintenance contracts, management of awarded contracts, maintain relationship with businesses located in the park.
- Management of the IDA grove, to include: preparation of RFP's for grove caretaking, assisting director with fruit crop, creating budgets for caretaking and management of those contracts, collection of fruit crop checks
- Work closely with FHREDI (Florida's Heartland Rural Economic Development Initiative), attend board meetings when Director is not available, maintain contact with staff
- Work closely with Florida's Fresh Water Frontier, provide marketing material, provide input regarding services, maintain contact with staff
- Work closely with Heartland Workforce, attend meetings when Director is unable, maintain contact with staff, provide input on services, provide data collection information when needed
- Manage EDC website to include: assist marketing committee with material for website, work with web host on all material to be submitted, create new ideas for the website, maintain website, keep website current
- Manage Loopnet Real Estate website, to include: monitor site monthly, print and evaluate reports, send information requested, keep listing current, provide material for listing
- Create monthly EDC and IDA agendas
- Record meeting minutes
- Oversee Marketing Committee, to include: scheduling of meetings, preparation of agendas, provide information to committee members, initiate new ideas for marketing
- Preparation and submittal of any EDA grant applications and reimbursement requests
- Maintain relationship with Enterprise Florida, to include: preparation of any RFP's sent out by E Florida that the EDC Director wishes to respond to, maintain relationship with staff
- Be designated the Hardee County Enterprise Zone Coordinator: have knowledge of all E Zone incentives available, provide information to interested businesses, assist businesses with necessary paperwork, sign all paperwork to be submitted, keep records of all businesses that participate
- Assist in the management of office staff along with the Director, to include: keeping office staff on task, delegating duties, assisting the hiring process for new staff, creating job descriptions, interviewing and selection along with Director
- Maintain relationship with BOCC and staff, attend BOCC meetings when required
- Assist Director in any other tasks they see necessary

## JOB DESCRIPTION

**Title: Office Manager / Executive Assistant**

### REPORTS TO:

Director – Hardee County Economic Development Office

### POSITION SUMMARY:

Coordinates office services and administrative activities for the Hardee County Economic Development Council, the Hardee County Chamber of Commerce, and Main Street Wauchula.

### DUTIES/RESPONSIBILITIES:

- Provide administrative support for the Economic Development Council, the Hardee County Chamber of Commerce, and Main Street Wauchula.
- Responsible for all record retention and all reporting requirements.
- Responsible for taking minutes of all Board of Director meetings and transcription thereof in a timely fashion for Board presentation when needed.
- Retains all confidences of Board and Council matters and community affairs, as required, to protect new business potential or general changes which are planned.
- Purchases all equipment and office supplies as necessary to maintain appearance and productive standards of the office within budgetary limits with Supervisor approval.
- Maintains an efficient accounting system with QuickBooks - prepares payroll and pays all bills approved by the Executives for services or supplies, maintains bank balances, performs reconciliation, etc.
- Assist in the planning, coordination, and preparation of all office hosted events. Attend and work those events as required by the Supervisors.
- Maintains the office calendars for all organizations.
- Conducts all prep work for meetings – directions, names of attendees, need documentation, etc.
- Creates and develops all agenda packets for Board meetings with the approval of appropriate Supervisor
- Greet visitors to office.

- Receive and direct or handle incoming phone calls.
- Oversee office websites under the direction of the Executive Director.
- Maintains and collects relevant data, statistics, and resources to support the Office.
- **Any and all other duties assigned by the Supervisors and/or Board of Directors.**

#### EDUCATION

- **Required:** High School Diploma
- **Preferred:** Two years college or equivalent work experience

#### REQUIREMENTS:

- Must wear appropriate attire for occasion. Professional dress during normal working business days. Casual Fridays are allowed.
- Maintain suitable office standards to project a professional atmosphere.
- Maintains required office hours.
- Have an excellent sense of judgment related to sensitive and confidential information
- Basic computer skills.
- Have an ability to express and exchange ideas by spoken word in an accurate, audible manner.
- Ability to communicate information effectively in written form.

#### PHYSICAL REQUIREMENTS:

Sitting in a normal seated position for extended periods of time. Reaching by extending hand or arm in any direction. Finger dexterity required to manipulate objects with fingers rather than with whole hand or arm, i.e. using keyboard. There will be light lifting involved at times (up to 30 pounds). Communication skills using the spoken word. Ability to see within normal parameters. Ability to hear within normal range. Ability to move about. This description is a general statement of required major duties and responsibilities performed on regular and continuous bases. It does not exclude other duties as assigned.

#### NOTE:

This initial job description has not been tested as this is a new position. Because of this, management reserves the right to periodically re-address the application of duties / responsibilities to more appropriately address action tasks performed and the manner in which they are performed.

Hardee County Economic Development  
**Balance Sheet**  
As of April 30, 2015

	<u>Apr 30, 15</u>
<b>ASSETS</b>	
<b>Current Assets</b>	
<b>Checking/Savings</b>	
Wauchula State Bank	27,622.40
<b>Total Checking/Savings</b>	<u>27,622.40</u>
<b>Other Current Assets</b>	
1112 - Due from IDA	12,084.78
<b>Total Other Current Assets</b>	<u>12,084.78</u>
<b>Total Current Assets</b>	<u>39,707.18</u>
<b>TOTAL ASSETS</b>	<u><u>39,707.18</u></u>
<b>LIABILITIES &amp; EQUITY</b>	
<b>Equity</b>	
3010 - Unrestrict (retained earnings)	108,080.67
Net Income	<u>-68,373.49</u>
<b>Total Equity</b>	<u>39,707.18</u>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<u><u>39,707.18</u></u>

Hardee County Economic Development  
Profit & Loss  
April 2015

	<u>Apr 15</u>
<b>Ordinary Income/Expense</b>	
Income	
Transfer In - IDA	12,084.78
<b>Total Income</b>	<u>12,084.78</u>
Expense	
Marketing	5,000.00
023-0 · Life/Health Insurance	4,234.50
025-0 · Payroll Expenses	16,249.51
031-0 · Professional Services	935.00
040-0 · Travel	793.06
043-0 · Utilities	521.27
044-0 · Rentals/Leases	2,297.32
048-0 · Promotional	128.65
051-0 · Office Supplies	1,162.38
052-0 · Operating Supplies	16.50
054-0 · Books, Dues, & Subscriptions	1,609.64
<b>Total Expense</b>	<u>32,947.83</u>
<b>Net Ordinary Income</b>	<u>-20,863.05</u>
<b>Net Income</b>	<u><u>-20,863.05</u></u>

**Hardee County Economic Development**  
**Profit & Loss**  
**October 2014 through April 2015**

	<u>Oct '14 - Apr 15</u>
<b>Ordinary Income/Expense</b>	
<b>Income</b>	
Grants	100,000.00
Reimbursements	433.94
Rent	6,000.00
Transfer In - IDA	12,084.78
<b>Total Income</b>	<u>118,518.72</u>
<b>Expense</b>	
Marketing	10,000.00
023-0 · Life/Health Insurance	29,641.50
025-0 · Payroll Expenses	111,606.17
031-0 · Professional Services	4,194.70
040-0 · Travel	4,445.26
043-0 · Utilities	3,798.34
044-0 · Rentals/Leases	16,081.24
047-0 · Printing/Binding	300.00
048-0 · Promotional	1,096.22
051-0 · Office Supplies	2,163.69
052-0 · Operating Supplies	567.94
054-0 · Books, Dues, & Subscriptions	2,997.15
<b>Total Expense</b>	<u>186,892.21</u>
<b>Net Ordinary Income</b>	<u>-68,373.49</u>
<b>Net Income</b>	<u><u>-68,373.49</u></u>

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 05/07/15  
 Cash Basis

**Hardee County Economic Development  
 General Ledger  
 As of April 30, 2015**

Type	Date	Num	Name	Memo	Original Amount	Balance
<b>Wauchula State Bank</b>						60,570.23
Check	4/3/2015	debit	ADP		-80.00	60,490.23
Check	4/3/2015	3432	Hardee County Chamber of...	Inv# 3360	-382.49	60,107.74
Check	4/3/2015	3433	City of Wauchula	#120260005	-366.68	59,741.06
Check	4/3/2015	3434	Ullrich's Water Conditioning	#753460	-16.50	59,724.56
Check	4/3/2015	3435	Sandy Meeks	March cleaning	-60.00	59,664.56
Check	4/3/2015	3436	William R Lambert	March travel	-763.84	58,900.72
Check	4/3/2015	3437	FI Revell	April 2015	-2,297.32	56,603.40
Check	4/6/2015	3438	Cardmember Service	#3114	-1,713.65	54,889.75
Check	4/8/2015	debit	ADP		-8,235.47	46,654.28
Check	4/15/2015	debit	Florida Blue		-4,234.50	42,419.78
Check	4/15/2015	3439	Sarah Pelham	gotomypc reimbursement	-43.80	42,375.98
Check	4/15/2015	3440	Florida U.C. Fund		-26.74	42,349.24
Check	4/15/2015	3441	Rapid Systems	#304216	-154.59	42,194.65
Check	4/15/2015	3442	TuckerHall	Inv# 03512	-5,000.00	37,194.65
Check	4/17/2015	debit	ADP		-82.97	37,111.68
Check	4/17/2015	3443	Jessie Wiggins	Inv# 396	-40.00	37,071.68
Check	4/21/2015	3444	Office Depot	#765369956001	-82.42	36,989.26
Check	4/21/2015	3445	Sarah Pelham	purchase of stamps for the office	-49.00	36,940.26
Check	4/21/2015	3446	Kristi Schierling	mileage	-29.22	36,911.04
Check	4/21/2015	3447	Gator Office Products	Cust# 17216	-170.55	36,740.49
Check	4/23/2015	debit	ADP		-7,824.33	28,916.16
Check	4/27/2015	3448	SFSC	Inv #15330	-875.00	28,041.16
Check	4/27/2015	3449	Hardee County Chamber of...	Inv#3362	-418.76	27,622.40
Total Wauchula State Bank						27,622.40
<b>1112 - Due from IDA</b>						0.00
General ...	4/30/2015	wbw22		To record due from IDA for Jim...	12,084.78	12,084.78
Total 1112 - Due from IDA						12,084.78
<b>3010 - Unrestrict (retained earnings)</b>						-108,080.67
Total 3010 - Unrestrict (retained earnings)						-108,080.67
<b>Grants</b>						-100,000.00
Total Grants						-100,000.00
<b>Reimbursements</b>						-433.94
Total Reimbursements						-433.94
<b>Rent</b>						-6,000.00
Total Rent						-6,000.00
<b>Transfer In - IDA</b>						0.00
General ...	4/30/2015	wbw22		To record due from IDA for Jim...	-12,084.78	-12,084.78
Total Transfer In - IDA						-12,084.78
<b>Marketing</b>						5,000.00
Check	4/15/2015	3442	TuckerHall	Inv# 03512	5,000.00	10,000.00
Total Marketing						10,000.00
<b>023-0 - Life/Health Insurance</b>						25,407.00
Check	4/15/2015	debit	Florida Blue		4,234.50	29,641.50
Total 023-0 - Life/Health Insurance						29,641.50
<b>025-0 - Payroll Expenses</b>						95,356.66
Check	4/3/2015	debit	ADP		80.00	95,436.66
Check	4/8/2015	debit	ADP		8,235.47	103,672.13
Check	4/15/2015	3440	Florida U.C. Fund	Reemployment tax due for 1st ...	26.74	103,698.87
Check	4/17/2015	debit	ADP		82.97	103,781.84
Check	4/23/2015	debit	ADP		7,824.33	111,606.17
Total 025-0 - Payroll Expenses						111,606.17
<b>031-0 - Professional Services</b>						3,259.70
Check	4/3/2015	3435	Sandy Meeks	March cleaning	60.00	3,319.70
Check	4/27/2015	3448	SFSC	Inv #15330 3rd quarter	875.00	4,194.70
Total 031-0 - Professional Services						4,194.70
<b>040-0 - Travel</b>						3,652.20



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 Cash Basis

**Hardee County Economic Development  
 General Ledger  
 As of April 30, 2015**

Type	Date	Num	Name	Memo	Original Amount	Balance
Check	4/3/2015	3436	William R Lambert	March travel	763.84	4,416.04
Check	4/21/2015	3446	Kristi Schierling	mileage	29.22	4,445.26
Total 040-0 · Travel						4,445.26
<b>043-0 · Utilities</b>						3,277.07
Check	4/3/2015	3433	City of Wauchula	#120260005	366.68	3,643.75
Check	4/15/2015	3441	Rapid Systems	#304216	154.59	3,798.34
Total 043-0 · Utilities						3,798.34
<b>044-0 · Rentals/Leases</b>						13,783.92
Check	4/3/2015	3437	FI Revell	April 2015	2,297.32	16,081.24
Total 044-0 · Rentals/Leases						16,081.24
<b>047-0 · Printing/Binding</b>						300.00
Total 047-0 · Printing/Binding						300.00
<b>048-0 · Promotional</b>						967.57
Check	4/6/2015	3438	Cardmember Service	lunch meetings	88.65	1,056.22
Check	4/17/2015	3443	Jessie Wiggins	Inv# 396	40.00	1,096.22
Total 048-0 · Promotional						1,096.22
<b>051-0 · Office Supplies</b>						1,001.31
Check	4/3/2015	3432	Hardee County Chamber of...	Inv# 3360- Avon Leasing and D...	382.49	1,383.80
Check	4/6/2015	3438	Cardmember Service	stamps and envelope	59.16	1,442.96
Check	4/21/2015	3444	Office Depot	#765369956001	82.42	1,525.38
Check	4/21/2015	3445	Sarah Pelham	purchase of stamps for the office	49.00	1,574.38
Check	4/21/2015	3447	Gator Office Products	Cust# 17216 name plates	170.55	1,744.93
Check	4/27/2015	3449	Hardee County Chamber of...	Inv# 3362	418.76	2,163.69
Total 051-0 · Office Supplies						2,163.69
<b>052-0 · Operating Supplies</b>						551.44
Check	4/3/2015	3434	Ullrich's Water Conditioning	#753460	16.50	567.94
Total 052-0 · Operating Supplies						567.94
<b>054-0 · Books, Dues, &amp; Subscriptions</b>						1,387.51
Check	4/6/2015	3438	Cardmember Service	sos online backup, quickbooks ...	1,565.84	2,953.35
Check	4/15/2015	3439	Sarah Pelham	gotomypc reimbursement	43.80	2,997.15
Total 054-0 · Books, Dues, & Subscriptions						2,997.15
<b>TOTAL</b>						<b>0.00</b>

# Payroll Summary

Check Date	Name	Hours	Total Paid	Tax Withheld	Deductions	Net Pay	Check No.	Employer Liability	Total Expense
04/23/2015	Lambert Jr, William R	0.00	3,076.92	788.76	0.00	2,288.16	DD	235.39	3,312.31
04/23/2015	Felham, Sarah W	0.00	1,553.85	164.26	0.00	1,389.59	DD	118.87	1,672.72
04/23/2015	Schierling, Kristi L	0.00	1,057.69	154.48	0.00	903.21	DD	80.92	1,138.61
04/09/2015	Stein, James E	0.00	1,538.46	294.37	0.00	1,244.09	DD	117.69	1,656.15
04/09/2015	Lambert Jr, William R	0.00	3,176.92	788.75	0.00	2,388.17	DD	235.39	3,412.31
04/09/2015	Felham, Sarah W	0.00	1,653.85	164.26	0.00	1,489.59	DD	118.87	1,772.72
04/09/2015	Schierling, Kristi L	0.00	1,157.69	154.46	0.00	1,003.23	DD	80.92	1,238.61
04/09/2015	Stein, James E	0.00	1,638.46	294.38	0.00	1,344.08	DD	117.69	1,756.15
<b>Pay Frequency Totals: Biweekly</b>		0.00	<b>\$14,853.84</b>	<b>\$2,803.72</b>	<b>\$0.00</b>	<b>\$12,050.12</b>		<b>\$1,105.74</b>	<b>\$15,959.56</b>
<b>Total Net Pays for Biweekly frequency: 8</b>									
<b>Company Totals:</b>		0.00	<b>\$14,853.84</b>	<b>\$2,803.72</b>	<b>\$0.00</b>	<b>\$12,050.12</b>		<b>\$1,105.74</b>	<b>\$15,959.56</b>
<b>Total Net Pays for Company: 8</b>									

1 of 1

Company: Hardee County Economic Development  
 Check dates from: 4/9/2015 - Payroll 1 to: 4/23/2015 - Payroll 1  
 Pay Period from: 03/23/2015 to: 04/19/2015

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## Hardee County Economic Development Reconciliation Detail Wauchula State Bank, Period Ending 04/30/2015

Type	Date	Num	Name	Clr	Amount	Balance
<b>Beginning Balance</b>						61,018.29
<b>Cleared Transactions</b>						
<b>Checks and Payments - 23 items</b>						
Check	3/18/2015	3429	We Clean Windows	X	-37.45	-37.45
Check	3/26/2015	3430	Rapid Systems	X	-153.93	-191.38
Check	3/26/2015	3431	Office Depot	X	-86.63	-278.01
Check	4/3/2015	3437	FI Revell	X	-2,297.32	-2,575.33
Check	4/3/2015	3436	William R Lambert	X	-763.84	-3,339.17
Check	4/3/2015	3432	Hardee County Cha...	X	-382.49	-3,721.66
Check	4/3/2015	3433	City of Wauchula	X	-366.68	-4,088.34
Check	4/3/2015	debit	ADP	X	-80.00	-4,168.34
Check	4/3/2015	3435	Sandy Meeks	X	-60.00	-4,228.34
Check	4/3/2015	3434	Ulrich's Water Con...	X	-16.50	-4,244.84
Check	4/6/2015	3438	Cardmember Service	X	-1,713.65	-5,958.49
Check	4/8/2015	debit	ADP	X	-8,235.47	-14,193.96
Check	4/15/2015	3442	TuckerHall	X	-5,000.00	-19,193.96
Check	4/15/2015	debit	Florida Blue	X	-4,234.50	-23,428.46
Check	4/15/2015	3441	Rapid Systems	X	-154.59	-23,583.05
Check	4/15/2015	3439	Sarah Pelham	X	-43.80	-23,626.85
Check	4/15/2015	3440	Florida U.C. Fund	X	-26.74	-23,653.59
Check	4/17/2015	debit	ADP	X	-82.97	-23,736.56
Check	4/17/2015	3443	Jessie Wiggins	X	-40.00	-23,776.56
Check	4/21/2015	3447	Gator Office Products	X	-170.55	-23,947.11
Check	4/21/2015	3444	Office Depot	X	-82.42	-24,029.53
Check	4/21/2015	3446	Kristi Schierling	X	-29.22	-24,058.75
Check	4/23/2015	debit	ADP	X	-7,824.33	-31,883.08
<b>Total Checks and Payments</b>					-31,883.08	-31,883.08
<b>Total Cleared Transactions</b>					-31,883.08	-31,883.08
<b>Cleared Balance</b>					-31,883.08	29,135.21
<b>Uncleared Transactions</b>						
<b>Checks and Payments - 4 items</b>						
Check	3/10/2015	3427	FEDC		-350.00	-350.00
Check	4/21/2015	3445	Sarah Pelham		-49.00	-399.00
Check	4/27/2015	3448	SFSC		-875.00	-1,274.00
Check	4/27/2015	3449	Hardee County Cha...		-418.76	-1,692.76
<b>Total Checks and Payments</b>					-1,692.76	-1,692.76
<b>Deposits and Credits - 1 item</b>						
General Journal	12/4/2013	wbw1...	The Economist		179.95	179.95
<b>Total Deposits and Credits</b>					179.95	179.95
<b>Total Uncleared Transactions</b>					-1,512.81	-1,512.81
<b>Register Balance as of 04/30/2015</b>					-33,395.89	27,622.40
<b>New Transactions</b>						
<b>Checks and Payments - 6 items</b>						
Check	5/7/2015	debit	ADP		-8,224.33	-8,224.33
Check	5/7/2015	3455	FI Revell		-2,297.32	-10,521.65
Check	5/7/2015	3458	William R Lambert		-415.98	-10,937.63
Check	5/7/2015	3456	Jessie Wiggins		-180.00	-11,117.63
Check	5/7/2015	3457	Sandy Meeks		-60.00	-11,177.63
Check	5/7/2015	3459	We Clean Windows		-37.45	-11,215.08
<b>Total Checks and Payments</b>					-11,215.08	-11,215.08
<b>Total New Transactions</b>					-11,215.08	-11,215.08
<b>Ending Balance</b>					-44,610.97	16,407.32

## Hardee County Economic Development Profit & Loss Budget vs. Actual April 2015

	Apr 15	Budget	\$ Over Budget	% of Budget
<b>Ordinary Income/Expense</b>				
<b>Income</b>				
Carry Forward	0.00	4,166.67	-4,166.67	0.0%
Grants	0.00	32,083.33	-32,083.33	0.0%
Reimbursements	0.00	2,500.00	-2,500.00	0.0%
Rent	0.00	1,000.00	-1,000.00	0.0%
Transfer In - IDA	12,084.78	8,133.33	3,951.45	148.6%
<b>Total Income</b>	<b>12,084.78</b>	<b>47,883.33</b>	<b>-35,798.55</b>	<b>25.2%</b>
<b>Expense</b>				
<b>Marketing</b>	5,000.00			
012-0 · Regular Salaries	0.00	22,500.00	-22,500.00	0.0%
023-0 · Life/Health Insurance	4,234.50	6,666.67	-2,432.17	63.5%
025-0 · Payroll Expenses	16,249.51	2,500.00	13,749.51	650.0%
031-0 · Professional Services	935.00	416.67	518.33	224.4%
040-0 · Travel	793.06	833.33	-40.27	95.2%
043-0 · Utilities	521.27	625.00	-103.73	83.4%
044-0 · Rentals/Leases	2,297.32	2,750.00	-452.68	83.5%
045-0 · Insurance	0.00	250.00	-250.00	0.0%
046-0 · Repairs & Maintenance	0.00	41.67	-41.67	0.0%
048-0 · Promotional	128.65	4,632.75	-4,504.10	2.8%
051-0 · Office Supplies	1,162.38	250.00	912.38	465.0%
052-0 · Operating Supplies	16.50			
054-0 · Books, Dues, & Subscriptions	1,609.64	83.33	1,526.31	1,931.6%
<b>Total Expense</b>	<b>32,947.83</b>	<b>41,549.42</b>	<b>-8,601.59</b>	<b>79.3%</b>
<b>Net Ordinary Income</b>	<b>-20,863.05</b>	<b>6,333.91</b>	<b>-27,196.96</b>	<b>-329.4%</b>
<b>Net Income</b>	<b>-20,863.05</b>	<b>6,333.91</b>	<b>-27,196.96</b>	<b>-329.4%</b>

# Hardee County Economic Development Profit & Loss Budget Performance October 2014 through September 2015

	Oct '14 - Sep 15	Budget	Oct '14 - Sep 15	YTD Budget	Annual Budget
<b>Ordinary Income/Expense</b>					
<b>Income</b>					
Carry Forward	0.00	50,000.00	0.00	50,000.00	50,000.00
Grants	100,000.00	385,000.00	100,000.00	385,000.00	385,000.00
Reimbursements	433.94	10,000.00	433.94	10,000.00	10,000.00
Rent	6,000.00	12,000.00	6,000.00	12,000.00	12,000.00
Transfer In - IDA	12,084.78	97,600.00	12,084.78	97,600.00	97,600.00
<b>Total Income</b>	<b>118,518.72</b>	<b>554,600.00</b>	<b>118,518.72</b>	<b>554,600.00</b>	<b>554,600.00</b>
<b>Expense</b>					
<b>Marketing</b>					
012-0 · Regular Salaries	10,000.00	270,000.00	10,000.00	270,000.00	270,000.00
023-0 · Life/Health Insurance	0.00	80,000.00	0.00	80,000.00	80,000.00
025-0 · Payroll Expenses	29,641.50	30,000.00	29,641.50	30,000.00	30,000.00
031-0 · Professional Services	119,830.50	5,000.00	119,830.50	5,000.00	5,000.00
040-0 · Travel	4,292.15	10,000.00	4,292.15	10,000.00	10,000.00
043-0 · Utilities	4,861.24	7,500.00	4,861.24	7,500.00	7,500.00
044-0 · Rentals/Leases	3,798.34	33,000.00	3,798.34	33,000.00	33,000.00
045-0 · Insurance	18,378.56	3,000.00	18,378.56	3,000.00	3,000.00
046-0 · Repairs & Maintenance	0.00	500.00	0.00	500.00	500.00
047-0 · Printing/Binding	0.00	55,593.00	0.00	55,593.00	55,593.00
048-0 · Promotional	300.00	3,000.00	300.00	3,000.00	3,000.00
051-0 · Office Supplies	1,276.22	1,000.00	1,276.22	1,000.00	1,000.00
052-0 · Operating Supplies	2,163.69	498,593.00	2,163.69	498,593.00	498,593.00
054-0 · Books, Dues, & Subscriptions	567.94	56,007.00	567.94	56,007.00	56,007.00
	2,997.15		2,997.15		
<b>Total Expense</b>	<b>198,107.29</b>	<b>498,593.00</b>	<b>198,107.29</b>	<b>498,593.00</b>	<b>498,593.00</b>
<b>Net Ordinary Income</b>	<b>-79,588.57</b>	<b>56,007.00</b>	<b>-79,588.57</b>	<b>56,007.00</b>	<b>56,007.00</b>
<b>Net Income</b>	<b>-79,588.57</b>	<b>56,007.00</b>	<b>-79,588.57</b>	<b>56,007.00</b>	<b>56,007.00</b>

Hardae County Economic Development  
**Profit & Loss Budget Overview**

October 2014 through September 2015

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 05/07/15  
 Cash Basis

Ordinary Income/Expense	Oct 14	Nov 14	Dec 14	Jan 15	Feb 15	Mar 15	Apr 15	May 15	Jun 15	Jul 15	Aug 15	Sep 15	Oct '14 - Sep 15
<b>Income</b>													
Carry Forward	4,166.67	4,166.66	4,166.66	4,166.66	4,166.66	4,166.67	4,166.67	4,166.67	4,166.67	4,166.67	4,166.67	4,166.67	4,166.67
Grants	32,083.33	32,083.34	32,083.34	32,083.34	32,083.34	32,083.33	32,083.33	32,083.33	32,083.33	32,083.33	32,083.33	32,083.33	32,083.33
Reimbursements	2,500.00	2,500.00	2,500.00	2,500.00	2,500.00	2,500.00	2,500.00	2,500.00	2,500.00	2,500.00	2,500.00	2,500.00	2,500.00
Rent	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00
Transfer In - IDA	8,133.33	8,133.34	8,133.34	8,133.34	8,133.34	8,133.33	8,133.33	8,133.33	8,133.33	8,133.33	8,133.33	8,133.33	8,133.33
<b>Total Income</b>	<b>47,863.33</b>	<b>45,383.34</b>	<b>45,383.34</b>	<b>47,863.34</b>	<b>47,863.34</b>	<b>45,383.33</b>	<b>47,863.33</b>	<b>45,383.33</b>	<b>45,383.33</b>	<b>47,863.33</b>	<b>45,383.33</b>	<b>45,383.33</b>	<b>554,600.00</b>
<b>Expense</b>													
021.0 - Regular Salaries	22,500.00	22,500.00	22,500.00	22,500.00	22,500.00	22,500.00	22,500.00	22,500.00	22,500.00	22,500.00	22,500.00	22,500.00	22,500.00
025.0 - Life/Health Insurance	6,666.67	6,666.66	6,666.66	6,666.66	6,666.66	6,666.67	6,666.67	6,666.67	6,666.67	6,666.67	6,666.67	6,666.67	6,666.67
025.0 - Payroll Expenses	2,500.00	2,500.00	2,500.00	2,500.00	2,500.00	2,500.00	2,500.00	2,500.00	2,500.00	2,500.00	2,500.00	2,500.00	2,500.00
031.0 - Professional Services	416.67	416.66	416.66	416.66	416.66	416.67	416.67	416.67	416.67	416.67	416.67	416.67	416.67
042.0 - Travel	833.33	833.34	833.34	833.34	833.34	833.33	833.33	833.33	833.33	833.33	833.33	833.33	833.33
042.0 - Utilities	625.00	625.00	625.00	625.00	625.00	625.00	625.00	625.00	625.00	625.00	625.00	625.00	625.00
044.0 - Rentals/Leases	2,750.00	2,750.00	2,750.00	2,750.00	2,750.00	2,750.00	2,750.00	2,750.00	2,750.00	2,750.00	2,750.00	2,750.00	2,750.00
045.0 - Insurance & Maintenance	250.00	250.00	250.00	250.00	250.00	250.00	250.00	250.00	250.00	250.00	250.00	250.00	250.00
046.0 - Repairs & Maintenance	41.67	41.66	41.66	41.66	41.66	41.67	41.67	41.67	41.67	41.67	41.67	41.67	41.67
049.0 - Printing	4,632.75	4,632.75	4,632.75	4,632.75	4,632.75	4,632.75	4,632.75	4,632.75	4,632.75	4,632.75	4,632.75	4,632.75	4,632.75
051.0 - Office Supplies	250.00	250.00	250.00	250.00	250.00	250.00	250.00	250.00	250.00	250.00	250.00	250.00	250.00
054.0 - Books, Dues, & Subscriptions	83.33	83.34	83.34	83.34	83.34	83.33	83.33	83.33	83.33	83.33	83.33	83.33	83.33
<b>Total Expense</b>	<b>41,549.42</b>	<b>41,549.41</b>	<b>41,549.41</b>	<b>41,549.41</b>	<b>41,549.41</b>	<b>41,549.42</b>	<b>41,549.42</b>	<b>41,549.42</b>	<b>41,549.42</b>	<b>41,549.42</b>	<b>41,549.42</b>	<b>41,549.42</b>	<b>486,593.00</b>
<b>Net Ordinary Income</b>	<b>6,313.91</b>	<b>3,833.92</b>	<b>3,833.93</b>	<b>6,313.93</b>	<b>6,313.93</b>	<b>3,833.91</b>	<b>6,313.91</b>	<b>3,833.91</b>	<b>3,833.91</b>	<b>6,313.91</b>	<b>3,833.91</b>	<b>3,833.91</b>	<b>56,007.00</b>
<b>Net Income</b>	<b>6,313.91</b>	<b>3,833.92</b>	<b>3,833.93</b>	<b>6,313.93</b>	<b>6,313.93</b>	<b>3,833.91</b>	<b>6,313.91</b>	<b>3,833.91</b>	<b>3,833.91</b>	<b>6,313.91</b>	<b>3,833.91</b>	<b>3,833.91</b>	<b>56,007.00</b>

**Hardee County Industrial Development Authority**  
**Balance Sheet**  
 As of April 30, 2015

	<u>Apr 30, 15</u>
<b>ASSETS</b>	
<b>Current Assets</b>	
<b>Checking/Savings</b>	
101004 · WSB Mosaic	4,717,155.51
101007 · WSB-Florikan Deposit Account	100,052.60
101009 · WSB Sales	140,263.82
101011 · Mosaic Disbursement Account	24.47
101012 · Incubator Account	38.30
<b>Total Checking/Savings</b>	<u>4,957,534.70</u>
<b>Accounts Receivable</b>	
115001 · Accounts Receivable Rental Inc	7,237.78
<b>Total Accounts Receivable</b>	<u>7,237.78</u>
<b>Other Current Assets</b>	
1330131 · Rapid Systems Note	127,878.00
1330132 · Allowance for Uncollectible Not	-127,878.00
<b>Total Other Current Assets</b>	<u>0.00</u>
<b>Total Current Assets</b>	4,964,772.48
<b>Fixed Assets</b>	
<b>Land Available for Sale</b>	
161908 · Original Purchase Hwy 62 Propert	887,943.00
161909 · Original Purchase Park Improvem	73,008.61
161910 · Terrel Property	1,141,500.00
161911 · Original Purchase less propsold	-811,468.54
161912 · Contribution of Lot	33,250.00
<b>Total Land Available for Sale</b>	<u>1,324,233.07</u>
<b>Total Fixed Assets</b>	1,324,233.07
<b>Other Assets</b>	
<b>Due From Other Funds</b>	
140001 · Due from GF	-100,004.89
240000 · Due to SR	100,004.89
<b>Total Due From Other Funds</b>	0.00
<b>Due From Other Governments</b>	
133001 · Due from EDA	552,289.52
<b>Total Due From Other Governments</b>	<u>552,289.52</u>
<b>Total Other Assets</b>	<u>552,289.52</u>
<b>TOTAL ASSETS</b>	<u><u>6,841,295.07</u></u>
<b>LIABILITIES &amp; EQUITY</b>	
<b>Liabilities</b>	
<b>Current Liabilities</b>	
<b>Other Current Liabilities</b>	
220000 · Prepaid Rent	8,872.00
220002 · Rental Deposit - Florikan	100,000.00
220003 · Due to EDC	12,084.78
<b>Total Other Current Liabilities</b>	<u>120,956.78</u>
<b>Total Current Liabilities</b>	<u>120,956.78</u>
<b>Total Liabilities</b>	120,956.78
<b>Equity</b>	
<b>Fund Balance</b>	
3000 · Nonspendable	1,324,233.57
3001 · Restrictd for Economic Dev Proj	6,120,200.02
3002 · Assigned	19,227.00
3003 · Unassigned	546,421.00

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05/07/15  
Accrual Basis

**Hardee County Industrial Development Authority**  
**Balance Sheet**  
**As of April 30, 2015**

	<u>Apr 30, 15</u>
Total Fund Balance	8,010,081.59
Net Income	-1,289,743.30
Total Equity	<u>6,720,338.29</u>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b><u>6,841,295.07</u></b>



Hardee County Industrial Development Authority  
**Profit & Loss**  
April 2015

	<u>Apr 15</u>
<b>Income</b>	
361100 · Interest Income gen fd	13.61
361101 · Interest Income Mosaic accts	589.98
362001 · Rental Income	13,572.15
369902 · Misc. Income Gen Fd	109.46
<b>Total Income</b>	<u>14,285.20</u>
<b>Expense</b>	
5193100 · Professional Fees Legal	5,220.00
519321 · Meeting Security	150.00
5193400 · Landscaping and Grounds	1,541.00
5194301 · Utilities	4,058.91
519460 · Repairs and Maintenance GF	952.00
519480 · Advertising	109.00
5195206 · Grove Caretaking/Fertilizer	1,257.25
519840 · Grant expenses	8,011.25
519841 · Grant Expense - Paddle Sports	37,797.30
519843 · Grant expense- Stream 2 Sea	82,956.00
6000 · Capital Outlay	130,133.58
6001 · Transfer to EDC	12,084.78
<b>Total Expense</b>	<u>284,271.07</u>
<b>Net Income</b>	<u><u>-269,985.87</u></u>

**Hardee County Industrial Development Authority**  
**Profit & Loss**  
 October 2014 through April 2015

	<u>Oct '14 - Apr 15</u>
<b>Income</b>	
337500 · EDA Proceeds Gen FD	2,823,929.91
337501 · EDA Grant Income	0.00
361100 · Interest Income gen fd	73.72
361101 · Interest Income Mosaic accts	4,331.99
362001 · Rental Income	88,068.88
369901 · Fruit Income	11,096.47
369902 · Misc. Income Gen Fd	1,135.45
369903 · Misc. Income Mosaic Fd	1,182.23
<b>Total Income</b>	<u>2,929,818.63</u>
<b>Expense</b>	
519207 · Misc. Other Expenses	1,812.64
5193100 · Professional Fees Legal	22,910.00
5193105 · Professional Fees	386.50
519320 · Accounting and audit	99,972.10
519321 · Meeting Security	1,065.00
5193400 · Landscaping and Grounds	10,986.00
5194301 · Utilities	46,977.31
519450 · Insurance Expense	53,224.89
519460 · Repairs and Maintenance GF	1,949.00
5194601 · Repairs and Maintenance	3,095.56
519480 · Advertising	718.50
5194903 · Property Taxes	80,774.93
519510 · Office Supplies	567.31
5195205 · Bank Service Charges Gen FD	5.00
5195206 · Grove Caretaking/Fertilizer	21,127.17
51954 · Dues, Subscriptions, Membership	175.00
519836 · Tourism Development	13,132.50
519840 · Grant expenses	50,768.28
519841 · Grant Expense - Paddle Sports	123,740.32
519842 · Grant expense - Cantu Apairies	1,500.00
519843 · Grant expense- Stream 2 Sea	203,600.14
6000 · Capital Outlay	3,468,989.00
6001 · Transfer to EDC	12,084.78
<b>Total Expense</b>	<u>4,219,561.93</u>
<b>Net Income</b>	<u><u>-1,289,743.30</u></u>

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Accrual Basis

# Hardee County Industrial Development Authority

## Profit & Loss by Class

April 2015

	Corridor Group (General Fund)	Grove (General Fund)	Incubator (General Fund)
<b>Income</b>			
361100 · Interest Income gen fd	0.00	0.00	0.00
361101 · Interest Income Mosaic accts	0.00	0.00	0.00
362001 · Rental Income	0.00	0.00	0.00
369902 · Misc. Income Gen Fd	0.00	0.00	0.00
<b>Total Income</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
<b>Expense</b>			
5193100 · Professional Fees Legal	0.00	0.00	0.00
519321 · Meeting Security	0.00	0.00	0.00
5193400 · Landscaping and Grounds	0.00	0.00	150.00
5194301 · Utilities	0.00	0.00	939.25
519460 · Repairs and Maintenance GF	0.00	0.00	877.00
519480 · Advertising	0.00	0.00	0.00
5195206 · Grove Caretaking/Fertilizer	0.00	1,257.25	0.00
519840 · Grant expenses	7,801.25	0.00	0.00
519841 · Grant Expense - Paddle Sports	0.00	0.00	210.00
519843 · Grant expense- Stream 2 Sea	0.00	0.00	37,797.30
6000 · Capital Outlay	0.00	0.00	82,956.00
6001 · Transfer to EDC	0.00	0.00	538.90
<b>Total Expense</b>	<b>7,801.25</b>	<b>1,257.25</b>	<b>12,084.78</b>
	<b>7,801.25</b>	<b>1,257.25</b>	<b>135,553.23</b>
<b>Net Income</b>	<b>-7,801.25</b>	<b>-1,257.25</b>	<b>-135,553.23</b>

# Hardee County Industrial Development Authority

## Profit & Loss by Class

April 2015

	Property Management (General Fund)	Spec Building 4 (TechRiver) (General Fund)	Spec Buildings 1 & 3 (Keyplex) (General Fund)
<b>Income</b>			
361100 · Interest Income gen fd	0.00	0.00	0.00
361101 · Interest income Mosaic accts	0.00	0.00	0.00
362001 · Rental Income	1,094.22	1,605.47	10,872.46
369902 · Misc. Income Gen Fd	0.00	0.00	0.00
<b>Total Income</b>	<b>1,094.22</b>	<b>1,605.47</b>	<b>10,872.46</b>
<b>Expense</b>			
5193100 · Professional Fees Legal	0.00	0.00	0.00
519321 · Meeting Security	0.00	0.00	0.00
5193400 · Landscaping and Grounds	1,166.00	225.00	0.00
5194301 · Utilities	0.00	3,119.66	0.00
519460 · Repairs and Maintenance GF	0.00	75.00	0.00
519480 · Advertising	0.00	0.00	0.00
5195206 · Grove Caretaking/Fertilizer	0.00	0.00	0.00
519840 · Grant expenses	0.00	0.00	0.00
519841 · Grant Expense - Paddle Sports	0.00	0.00	0.00
519843 · Grant expense- Stream 2 Sea	0.00	0.00	0.00
6000 · Capital Outlay	0.00	999.99	0.00
6001 · Transfer to EDC	0.00	0.00	0.00
<b>Total Expense</b>	<b>1,166.00</b>	<b>4,419.65</b>	<b>0.00</b>
<b>Net Income</b>	<b>-71.78</b>	<b>-2,814.18</b>	<b>10,872.46</b>

**Hardee County Industrial Development Authority  
Profit & Loss by Class  
April 2015**

	General Fund - Other (General Fund)	Total General Fund	Spec Building 6 (Florikan) (Special Revenue)
<b>Income</b>			
361100 · Interest Income gen fd	13.61		0.00
361101 · Interest income Mosaic accts	0.00		0.00
362001 · Rental Income	0.00	13,572.15	0.00
369902 · Misc. Income Gen Fd	109.46	109.46	0.00
<b>Total Income</b>	<b>123.07</b>	<b>13,695.22</b>	<b>0.00</b>
<b>Expense</b>			
5193100 · Professional Fees Legal	5,220.00		0.00
519321 · Meeting Security	150.00	5,220.00	0.00
5193400 · Landscaping and Grounds	0.00	150.00	0.00
5194301 · Utilities	0.00	1,541.00	0.00
519460 · Repairs and Maintenance GF	0.00	4,058.91	0.00
519480 · Advertising	109.00	952.00	0.00
5195206 · Grove Caretaking/Fertilizer	0.00	109.00	0.00
519840 · Grant expenses	0.00	1,257.25	0.00
519841 · Grant Expense - Paddle Sports	0.00	8,011.25	0.00
519843 · Grant expense- Stream 2 Sea	0.00	37,797.30	0.00
6000 · Capital Outlay	0.00	82,956.00	0.00
6001 · Transfer to EDC	0.00	1,538.89	128,594.69
	0.00	12,084.78	0.00
<b>Total Expense</b>	<b>5,479.00</b>	<b>155,676.38</b>	<b>128,594.69</b>
<b>Net Income</b>	<b>-5,355.93</b>	<b>-141,981.16</b>	<b>-128,594.69</b>

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05/07/15

Accrual Basis

# Hardee County Industrial Development Authority

## Profit & Loss by Class

April 2015

	Special Revenue - Other (Special Revenue)	Total Special Revenue	TOTAL
<b>Income</b>			
361100 · Interest Income gen fd	0.00		13.61
361101 · Interest Income Mosaic accts	589.98	589.98	589.98
362001 · Rental Income	0.00		13,572.15
369902 · Misc. Income Gen Fd	0.00		109.46
<b>Total Income</b>	<b>589.98</b>	<b>589.98</b>	<b>14,285.20</b>
<b>Expense</b>			
5193100 · Professional Fees Legal	0.00		5,220.00
519321 · Meeting Security	0.00		150.00
5193400 · Landscaping and Grounds	0.00		1,541.00
5194301 · Utilities	0.00		4,058.91
519460 · Repairs and Maintenance GF	0.00		952.00
519480 · Advertising	0.00		109.00
5195206 · Grove Caretaking/Fertilizer	0.00		1,257.25
519840 · Grant expenses	0.00		8,011.25
519841 · Grant Expense - Paddle Sports	0.00		37,797.30
519843 · Grant expense- Stream 2 Sea	0.00		82,956.00
6000 · Capital Outlay	0.00	128,594.69	130,133.58
6001 · Transfer to EDC	0.00		12,084.78
<b>Total Expense</b>	<b>0.00</b>	<b>128,594.69</b>	<b>284,271.07</b>
<b>Net Income</b>	<b>589.98</b>	<b>-128,004.71</b>	<b>-269,985.87</b>

**Hardee County Industrial Development Authority**  
**Profit & Loss by Class**  
**October 2014 through April 2015**

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 05/07/15  
 Accrual Basis

	Corridor Group (General Fund)	Grove (General Fund)	Incubator (General Fund)
<b>Income</b>			
337500 · EDA Proceeds Gen FD	21,980.00	0.00	441,732.33
337501 · EDA Grant Income	0.00	0.00	0.00
361100 · Interest Income gen fd	0.00	0.00	0.00
361101 · Interest Income Mosaic accts	0.00	0.00	0.00
362001 · Rental Income	0.00	3,354.29	0.00
369901 · Fruit Income	0.00	11,096.47	0.00
369902 · Misc. Income Gen Fd	0.00	0.00	0.00
369903 · Misc. Income Mosaic Fd	0.00	0.00	0.00
<b>Total Income</b>	<b>21,980.00</b>	<b>14,450.76</b>	<b>441,732.33</b>
<b>Expense</b>			
519207 · Misc. Other Expenses	0.00	0.00	1,812.64
5193100 · Professional Fees Legal	0.00	0.00	0.00
5193105 · Professional Fees	0.00	0.00	386.50
519320 · Accounting and audit	0.00	0.00	0.00
519321 · Meeting Security	0.00	0.00	0.00
5193400 · Landscaping and Grounds	0.00	0.00	0.00
5194301 · Utilities	0.00	0.00	1,300.00
519450 · Insurance Expense	0.00	0.00	17,907.63
519460 · Repairs and Maintenance GF	0.00	0.00	14,789.04
5194601 · Repairs and Maintenance	0.00	0.00	1,577.00
519480 · Advertising	0.00	0.00	0.00
5194903 · Property Taxes	0.00	0.00	0.00
519510 · Office Supplies	0.00	0.00	0.00
5195205 · Bank Service Charges Gen FD	0.00	0.00	412.67
5195206 · Grove Caretaking/Fertilizer	0.00	0.00	5.00
51954 · Dues, Subscriptions, Membership	0.00	21,127.17	0.00
519836 · Tourism Development	0.00	0.00	0.00
519840 · Grant expenses	0.00	0.00	0.00
519841 · Grant Expense - Paddle Sports	29,781.25	0.00	20,987.03
519842 · Grant expense - Cantu Apairies	0.00	0.00	123,740.32
519843 · Grant expense- Stream 2 Sea	0.00	0.00	1,500.00
6000 · Capital Outlay	0.00	0.00	203,600.14
6001 · Transfer to EDC	0.00	0.00	222,520.20
<b>Total Expense</b>	<b>29,781.25</b>	<b>21,127.17</b>	<b>622,622.95</b>
<b>Net Income</b>	<b>-7,801.25</b>	<b>-6,676.41</b>	<b>-180,890.62</b>

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Accrual Basis

**Hardee County Industrial Development Authority**  
**Profit & Loss by Class**  
**October 2014 through April 2015**

	Property Management (General Fund)	Spec Building 4 (TechRiver) (General Fund)	Spec Building 5 (PFM) (General Fund)
<b>Income</b>			
337500 · EDA Proceeds Gen FD	0.00	0.00	0.00
337501 · EDA Grant Income	0.00	0.00	0.00
361100 · Interest Income gen fd	0.00	0.00	0.00
361101 · Interest Income Mosaic accts	0.00	0.00	0.00
362001 · Rental Income	4,376.88	4,230.47	0.00
369901 · Fruit Income	0.00	0.00	0.00
369902 · Misc. Income Gen Fd	0.00	999.99	0.00
369903 · Misc. Income Mosaic Fd	0.00	0.00	0.00
<b>Total Income</b>	<b>4,376.88</b>	<b>5,230.46</b>	<b>0.00</b>
<b>Expense</b>			
519207 · Misc. Other Expenses	0.00	0.00	0.00
5193100 · Professional Fees Legal	0.00	0.00	0.00
5193105 · Professional Fees	0.00	0.00	0.00
519320 · Accounting and audit	0.00	0.00	0.00
519321 · Meeting Security	0.00	0.00	0.00
5193400 · Landscaping and Grounds	9,011.00	675.00	0.00
5194301 · Utilities	9,727.40	19,060.30	281.98
519450 · Insurance Expense	0.00	0.00	0.00
519460 · Repairs and Maintenance GF	19,048.73	372.00	0.00
5194601 · Repairs and Maintenance	0.00	3,095.56	0.00
519480 · Advertising	0.00	0.00	0.00
5194903 · Property Taxes	80,774.93	0.00	0.00
519510 · Office Supplies	0.00	0.00	0.00
5195205 · Bank Service Charges Gen FD	0.00	0.00	0.00
5195206 · Grove Caretaking/Fertilizer	0.00	0.00	0.00
51954 · Dues, Subscriptions, Membership	0.00	0.00	0.00
519836 · Tourism Development	0.00	0.00	0.00
519840 · Grant expenses	0.00	0.00	0.00
519841 · Grant Expense - Paddle Sports	0.00	0.00	0.00
519842 · Grant expense - Cantu Apairies	0.00	0.00	0.00
519843 · Grant expense- Stream 2 Sea	0.00	0.00	0.00
6000 · Capital Outlay	0.00	999.99	5,035.31
6001 · Transfer to EDC	0.00	0.00	0.00
<b>Total Expense</b>	<b>118,562.06</b>	<b>24,202.85</b>	<b>5,317.29</b>
<b>Net Income</b>	<b>-114,185.18</b>	<b>-18,972.39</b>	<b>-5,317.29</b>



**Hardee County Industrial Development Authority**  
**Profit & Loss by Class**  
**October 2014 through April 2015**

	Spec Building 6 (Florikan) (General Fund)	Spec building 7 (Lot 13) (General Fund)	Spec Buildings 1 & 3 (Keyplex) (General Fund)
<b>Income</b>			
337500 · EDA Proceeds Gen FD	2,360,217.58	0.00	0.00
337501 · EDA Grant Income	0.00	0.00	0.00
361100 · Interest Income gen fd	0.00	0.00	0.00
361101 · Interest income Mosaic accts	0.00	0.00	0.00
362001 · Rental Income	0.00	0.00	76,107.22
369901 · Fruit Income	0.00	0.00	0.00
369902 · Misc. Income Gen Fd	0.00	0.00	0.00
369903 · Misc. Income Mosaic Fd	0.00	0.00	0.00
<b>Total Income</b>	<b>2,360,217.58</b>	<b>0.00</b>	<b>76,107.22</b>
<b>Expense</b>			
519207 · Misc. Other Expenses	0.00	0.00	0.00
5193100 · Professional Fees Legal	0.00	0.00	0.00
5193105 · Professional Fees	0.00	0.00	0.00
519320 · Accounting and audit	0.00	0.00	0.00
519321 · Meeting Security	0.00	0.00	0.00
5193400 · Landscaping and Grounds	0.00	0.00	0.00
5194301 · Utilities	0.00	0.00	0.00
519450 · Insurance Expense	0.00	0.00	0.00
519460 · Repairs and Maintenance GF	0.00	0.00	19,387.12
5194601 · Repairs and Maintenance	0.00	0.00	0.00
519480 · Advertising	0.00	0.00	0.00
5194903 · Property Taxes	0.00	0.00	0.00
519510 · Office Supplies	0.00	0.00	0.00
5195205 · Bank Service Charges Gen FD	0.00	0.00	0.00
5195206 · Grove Caretaking/Fertilizer	0.00	0.00	0.00
51954 · Dues, Subscriptions, Membership	0.00	0.00	0.00
519836 · Tourism Development	0.00	0.00	0.00
519840 · Grant expenses	0.00	0.00	0.00
519841 · Grant expense - Paddle Sports	0.00	0.00	0.00
519842 · Grant expense - Cantu Apalries	0.00	0.00	0.00
519843 · Grant expense- Stream 2 Sea	0.00	0.00	0.00
6000 · Capital Outlay	2,360,217.58	1,275.00	0.00
6001 · Transfer to EDC	0.00	0.00	0.00
<b>Total Expense</b>	<b>2,360,217.58</b>	<b>1,275.00</b>	<b>19,387.12</b>
<b>Net Income</b>	<b>0.00</b>	<b>-1,275.00</b>	<b>56,720.10</b>

# Hardee County Industrial Development Authority

## Profit & Loss by Class

### October 2014 through April 2015

	General Fund - Other (General Fund)	Total General Fund		Administrative (Special Revenue)
<b>Income</b>				
337500 · EDA Proceeds Gen FD	0.00	2,823,929.91		0.00
337501 · EDA Grant Income	0.00	0.00		0.00
361100 · Interest Income gen fd	73.72	73.72		0.00
361101 · Interest Income Mosaic accts	0.00	0.00		0.00
362001 · Rental Income	0.00	88,068.86		0.00
369901 · Fruit Income	0.00	11,096.47		0.00
369902 · Misc. Income Gen Fd	135.46	1,135.45		0.00
369903 · Misc. Income Mosaic Fd	0.00	0.00		0.00
<b>Total Income</b>	<b>209.18</b>	<b>2,924,304.41</b>		<b>0.00</b>
<b>Expense</b>				
519207 · Misc. Other Expenses	0.00	1,812.64		0.00
5193100 · Professional Fees Legal	22,910.00	22,910.00		0.00
5193105 · Professional Fees	0.00	386.50		0.00
519320 · Accounting and audit	0.00	0.00		99,972.10
519321 · Meeting Security	1,065.00	1,065.00		0.00
5193400 · Landscaping and Grounds	0.00	10,986.00		0.00
5194301 · Utilities	0.00	46,977.31		0.00
519450 · Insurance Expense	0.00	53,224.89		0.00
519460 · Repairs and Maintenance GF	0.00	1,949.00		0.00
5194601 · Repairs and Maintenance	0.00	3,095.56		0.00
519480 · Advertising	718.50	718.50		0.00
5194903 · Property Taxes	0.00	80,774.93		0.00
519510 · Office Supplies	154.64	567.31		0.00
5195205 · Bank Service Charges Gen FD	0.00	5.00		0.00
5195206 · Grove Caretaking/Fertilizer	0.00	21,127.17		0.00
51954 · Dues, Subscriptions, Membership	175.00	175.00		0.00
519636 · Tourism Development	0.00	0.00		0.00
519840 · Grant expenses	0.00	50,768.28		0.00
519841 · Grant Expense - Paddle Sports	0.00	123,740.32		0.00
519842 · Grant expense - Cantu Apairies	0.00	1,500.00		0.00
519843 · Grant expense- Stream 2 Sea	0.00	203,600.14		0.00
6000 · Capital Outlay	0.00	2,590,048.08		0.00
6001 · Transfer to EDC	0.00	12,084.78		0.00
<b>Total Expense</b>	<b>25,023.14</b>	<b>3,227,516.41</b>		<b>99,972.10</b>
<b>Net Income</b>	<b>-24,813.96</b>	<b>-303,212.00</b>		<b>-99,972.10</b>

**Hardee County Industrial Development Authority**  
**Profit & Loss by Class**  
 October 2014 through April 2015

	Commerce Park Expansion (Special Revenue)	Hardee Lakes (Special Revenue)	IDA Marketing Program (Special Revenue)
<b>Income</b>			
337500 · EDA Proceeds Gen FD	0.00	0.00	0.00
337501 · EDA Grant Income	0.00	0.00	0.00
361100 · Interest Income gen fd	0.00	0.00	0.00
361101 · Interest Income Mosaic accts	0.00	0.00	0.00
362001 · Rental Income	0.00	0.00	0.00
369901 · Fruit Income	0.00	0.00	0.00
369902 · Misc. Income Gen Fd	0.00	0.00	0.00
369903 · Misc. Income Mosaic Fd	0.00	1,182.23	0.00
<b>Total Income</b>	<b>0.00</b>	<b>1,182.23</b>	<b>0.00</b>
<b>Expense</b>			
519207 · Misc. Other Expenses	0.00	0.00	0.00
5193100 · Professional Fees Legal	0.00	0.00	0.00
5193105 · Professional Fees	0.00	0.00	0.00
519320 · Accounting and audit	0.00	0.00	0.00
519321 · Meeting Security	0.00	0.00	0.00
5193400 · Landscaping and Grounds	0.00	0.00	0.00
5194301 · Utilities	0.00	0.00	0.00
519450 · Insurance Expense	0.00	0.00	0.00
519460 · Repairs and Maintenance GF	0.00	0.00	0.00
5194601 · Repairs and Maintenance	0.00	0.00	0.00
519480 · Advertising	0.00	0.00	0.00
5194903 · Property Taxes	0.00	0.00	0.00
519510 · Office Supplies	0.00	0.00	0.00
5195205 · Bank Service Charges Gen FD	0.00	0.00	0.00
5195206 · Grove Caretaking/Fertilizer	0.00	0.00	0.00
51954 · Dues, Subscriptions, Membership	0.00	0.00	0.00
519836 · Tourism Development	0.00	0.00	13,132.50
519840 · Grant expenses	0.00	0.00	0.00
519841 · Grant Expense - Paddle Sports	0.00	0.00	0.00
519842 · Grant expense - Cantu Apairies	0.00	0.00	0.00
519843 · Grant expense- Stream 2 Sea	0.00	0.00	0.00
6000 · Capital Outlay	39,340.50	0.00	0.00
6001 · Transfer to EDC	0.00	0.00	0.00
<b>Total Expense</b>	<b>39,340.50</b>	<b>0.00</b>	<b>13,132.50</b>
<b>Net Income</b>	<b>-39,340.50</b>	<b>1,182.23</b>	<b>-13,132.50</b>

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Accrual Basis

# Hardee County Industrial Development Authority

## Profit & Loss by Class

### October 2014 through April 2015

	Spec Building 6 (Florikan) (Special Revenue)	Special Revenue - Other (Special Revenue)	Total Special Revenue
<b>Income</b>			
337500 · EDA Proceeds Gen FD	0.00	0.00	0.00
337501 · EDA Grant Income	0.00	0.00	0.00
361100 · Interest Income gen fd	0.00	0.00	0.00
361101 · Interest Income Mosaic accts	0.00	4,331.99	4,331.99
362001 · Rental Income	0.00	0.00	0.00
369901 · Fruit Income	0.00	0.00	0.00
369902 · Misc. Income Gen Fd	0.00	0.00	0.00
369903 · Misc. Income Mosaic Fd	0.00	0.00	0.00
<b>Total Income</b>	<b>0.00</b>	<b>4,331.99</b>	<b>5,514.22</b>
<b>Expense</b>			
519207 · Misc. Other Expenses	0.00	0.00	0.00
5193100 · Professional Fees Legal	0.00	0.00	0.00
5193105 · Professional Fees	0.00	0.00	0.00
519320 · Accounting and audit	0.00	0.00	0.00
519321 · Meeting Security	0.00	0.00	0.00
5193400 · Landscaping and Grounds	0.00	0.00	0.00
5194301 · Utilities	0.00	0.00	0.00
519450 · Insurance Expense	0.00	0.00	0.00
519460 · Repairs and Maintenance GF	0.00	0.00	0.00
5194601 · Repairs and Maintenance	0.00	0.00	0.00
519480 · Advertising	0.00	0.00	0.00
5194903 · Property Taxes	0.00	0.00	0.00
519510 · Office Supplies	0.00	0.00	0.00
5195205 · Bank Service Charges Gen FD	0.00	0.00	0.00
5195206 · Grove Caretaking/Fertilizer	0.00	0.00	0.00
51954 · Dues, Subscriptions, Membership	0.00	0.00	0.00
519836 · Tourism Development	0.00	0.00	0.00
519840 · Grant expenses	0.00	0.00	0.00
519841 · Grant Expense - Paddle Sports	0.00	0.00	0.00
519842 · Grant expense - Cantu Apairies	0.00	0.00	0.00
519843 · Grant expense- Stream 2 Sea	0.00	0.00	0.00
6000 · Capital Outlay	839,600.42	0.00	878,940.92
6001 · Transfer to EDC	0.00	0.00	0.00
<b>Total Expense</b>	<b>839,600.42</b>	<b>0.00</b>	<b>992,045.52</b>
<b>Net Income</b>	<b>-839,600.42</b>	<b>4,331.99</b>	<b>-986,531.30</b>

Hardee County Industrial Development Authority  
Profit & Loss by Class  
October 2014 through April 2015

	<u>TOTAL</u>
Income	
337500 · EDA Proceeds Gen FD	2,823,929.91
337501 · EDA Grant Income	0.00
361100 · Interest Income gen fd	73.72
361101 · Interest income Mosaic accts	4,331.99
362001 · Rental Income	88,068.86
369901 · Fruit Income	11,086.47
369902 · Misc. Income Gen Fd	1,135.45
369903 · Misc. income Mosaic Fd	1,182.23
<b>Total Income</b>	<b>2,929,818.63</b>
Expense	
519207 · Misc. Other Expenses	1,812.64
5193100 · Professional Fees Legal	22,910.00
5193105 · Professional Fees	386.50
519320 · Accounting and audit	99,972.10
519321 · Meeting Security	1,065.00
5193400 · Landscaping and Grounds	10,986.00
5194301 · Utilities	46,977.31
519450 · Insurance Expense	53,224.89
519460 · Repairs and Maintenance GF	1,949.00
5194601 · Repairs and Maintenance	3,095.56
519480 · Advertising	718.50
5194903 · Property Taxes	80,774.93
519510 · Office Supplies	567.31
5195205 · Bank Service Charges Gen FD	5.00
5195206 · Grove Caretaking/Fertilizer	21,127.17
51954 · Dues, Subscriptions, Membership	175.00
519836 · Tourism Development	13,132.50
519840 · Grant expenses	50,768.28
519841 · Grant Expense - Paddle Sports	123,740.32
519842 · Grant expense - Cantu Apairies	1,500.00
519843 · Grant expense- Stream 2 Sea	203,600.14
6000 · Capital Outlay	3,468,989.00
6001 · Transfer to EDC	12,084.78
<b>Total Expense</b>	<b>4,219,561.93</b>
<b>Net Income</b>	<b>-1,289,743.30</b>

**Hardee County Industrial Development Authority  
General Ledger  
As of April 30, 2015**

05/07/15

Accrual Basis

Type	Date	Num	Name	Memo	Amount	Balance
<b>101004 · WSB Mosaic</b>						
Check	4/13/2015	1132	Halfacre Construction	16/17 Interior pay app# 2	-128,594.69	4,845,160.22
Deposit	4/30/2015			Deposit	589.98	4,716,565.53
Total 101004 · WSB Mosaic					-128,004.71	4,717,155.51
<b>101007 · WSB-Florikan Deposit Account</b>						
Deposit	4/30/2015			Deposit	4.11	100,048.49
Total 101007 · WSB-Florikan Deposit Account					4.11	100,052.60
<b>101009 · WSB Sales</b>						
Check	4/6/2015	1622	Stream 2 Sea, LLC	PO# 4	-14,425.00	270,441.75
Check	4/6/2015	1623	Kappa Laboratories, ...	Inv# 49799	-210.00	256,016.75
Check	4/6/2015	1624	Herald Advocate	special meeting ad & SWFWMD notice	-109.00	255,806.75
Check	4/6/2015	1625	City of Wauchula	#140261002	-691.98	255,697.75
Check	4/6/2015	1626	City of Wauchula	#130519000	-95.39	255,005.77
Check	4/6/2015	1627	Gary Sykes Spray S...	#36167	-225.00	254,910.38
Check	4/6/2015	1628	Century Link	#430282943	-115.70	254,685.38
Check	4/6/2015	1629	ThyssenKrupp Eleva...	#3001768328	-642.10	254,569.68
Check	4/6/2015	1630	Hardee County Disp...	#U28498	-248.33	253,927.58
Check	4/6/2015	1631	Tyco Integrated Sec...	#23942985	-165.29	253,679.25
Check	4/6/2015	1632	Kenneth Evers PA	Inv# 10235	-1,230.00	253,513.96
Deposit	4/8/2015			Deposit	1,437.49	252,283.96
Deposit	4/9/2015			Deposit	1,094.22	253,721.45
Check	4/13/2015	1633	Florida Fuel	Inv# 2015-11325	-751.25	254,815.67
Check	4/13/2015	1634	Conley Grove Servic...	grove	-506.00	254,064.42
Check	4/13/2015	1635	Hash Plumbing	Inv# 21994	-75.00	253,558.42
Check	4/13/2015	1636	Crowther	Inv# 103228	-577.00	253,483.42
Check	4/13/2015	1637	Tyco Integrated Sec...	Inv# 23942152	-999.99	252,906.42
Check	4/13/2015	1638	Rapid Systems	Inv# 305088	-155.32	251,906.43
Check	4/13/2015	1639	Peace River Paddle ...	reimbursement for March expenses	-10,447.30	251,751.11
Check	4/17/2015	1640	Eckerd College	50% deposit	-5,556.00	241,303.81
Check	4/17/2015	1641	Kenneth Evers PA	Inv# 10251	-2,310.00	235,747.81
Check	4/20/2015	1642	Stream 2 Sea, LLC	purchase of raw materials PO#109	-62,975.00	233,437.81
Check	4/20/2015	1643	PRECO	#111163001	-1,852.85	170,462.81
Check	4/20/2015	1644	Century Link	#438987601	-91.95	168,609.96
Check	4/20/2015	1645	A Cut Above Lawn S...	Inv# 280	-1,316.00	168,518.01
Check	4/20/2015	1646	Yolanda Hernandez	4/14/15 meeting	-150.00	167,202.01
Check	4/20/2015	1647	Wells Fargo Equipm...	#3000981131	-485.66	167,052.01
Check	4/20/2015	1648	Vision Ace Hardware	#288435, #286235, #287642	-53.24	166,566.35
Check	4/27/2015	1649	Peace River Paddle ...	draw	-27,350.00	166,513.11
Check	4/27/2015	1650	Precision Scales, Inc	Inv# 21112	-300.00	139,163.11
Check	4/27/2015	1651	Chastain Skillman	Inv# 122401	-7,801.25	138,863.11
Check	4/27/2015	1652	Kenneth Evers PA	Inv #10259	-1,680.00	131,061.86
Deposit	4/28/2015			Deposit	10,872.46	129,381.86
Deposit	4/30/2015			Deposit	9.50	140,254.32
Total 101009 · WSB Sales					-130,177.93	140,263.82
<b>101011 · Mosaic Disbursement Account</b>						
Total 101011 · Mosaic Disbursement Account						24.47
<b>101012 · Incubator Account</b>						
Total 101012 · Incubator Account						38.30
<b>115001 · Accounts Receivable Rental Inc</b>						
Invoice	4/6/2015	68	Keyplex		10,872.46	6,960.34
Invoice	4/6/2015	69	Utilitech		437.50	17,832.80
Payment	4/8/2015	2092	Utilitech		-1,437.49	18,270.30
Invoice	4/28/2015	70	Skills That Change		34.80	16,832.81
Invoice	4/28/2015	71	Stream2Sea		339.84	16,867.61
Invoice	4/28/2015	72	Skills That Change		67.50	17,207.45
Invoice	4/28/2015	73	Stream2Sea		658.33	17,274.95
Payment	4/28/2015	2370	Keyplex		-10,872.46	17,933.28
Invoice	4/29/2015	75	Henry Kuhlman		109.46	7,060.82
Invoice	4/29/2015	76	Skills That Change		67.50	7,170.28
Total 115001 · Accounts Receivable Rental Inc					277.44	7,237.78
<b>133003 · Due from EDC</b>						
Total 133003 · Due from EDC						0.00
<b>12000 · Undeposited Funds</b>						
Payment	4/8/2015	2092	Utilitech		1,437.49	1,437.49
Deposit	4/8/2015	2092	Utilitech	Deposit	-1,437.49	0.00
Payment	4/28/2015	2370	Keyplex		10,872.46	10,872.46
Deposit	4/28/2015	2370	Keyplex	Deposit	-10,872.46	0.00
Total 12000 · Undeposited Funds					0.00	0.00
<b>1330131 · Rapid Systems Note</b>						
						127,878.00

## Hardee County Industrial Development Authority General Ledger As of April 30, 2015

Type	Date	Num	Name	Memo	Amount	Balance
Total 1330131 · Rapid Systems Note						127,878.00
1330132 · Allowance for Uncollectible Not						-127,878.00
Total 1330132 · Allowance for Uncollectible Not						-127,878.00
<b>Land Available for Sale</b>						
161908 · Original Purchase Hwy 62 Propert						1,324,233.07
Total 161908 · Original Purchase Hwy 62 Propert						887,943.00
161909 · Original Purchase Park Improvem						73,008.61
Total 161909 · Original Purchase Park Improvem						73,008.61
161910 · Terrel Property						1,141,500.00
Total 161910 · Terrel Property						1,141,500.00
161911 · Original Purchase less propsold						-811,468.54
Total 161911 · Original Purchase less propsold						-811,468.54
161912 · Contribution of Lot						33,250.00
Total 161912 · Contribution of Lot						33,250.00
Total Land Available for Sale						1,324,233.07
<b>Due From Other Governments</b>						
133001 · Due from EDA						552,289.52
Total 133001 · Due from EDA						552,289.52
Total Due From Other Governments						552,289.52
<b>220000 · Prepaid Rent</b>						-8,872.00
Total 220000 · Prepaid Rent						-8,872.00
<b>220002 · Rental Deposit - Florikan</b>						-100,000.00
Total 220002 · Rental Deposit - Florikan						-100,000.00
<b>220003 · Due to EDC</b>						0.00
General Journal	4/30/2015	wbw87		To record amount due to the EDC for Ji...	-12,084.78	-12,084.78
Total 220003 · Due to EDC						-12,084.78
<b>Fund Balance</b>						
<b>3000 · Nonspendable</b>						-8,010,081.59
Total 3000 · Nonspendable						-1,324,233.57
<b>3001 · Restriced for Economic Dev Proj</b>						-6,120,200.02
Total 3001 · Restriced for Economic Dev Proj						-6,120,200.02
<b>3002 · Assigned</b>						-19,227.00
Total 3002 · Assigned						-19,227.00
<b>3003 · Unassigned</b>						-546,421.00
Total 3003 · Unassigned						-546,421.00
Total Fund Balance						-8,010,081.59
<b>32000 · Unrestricted Net Assets</b>						0.00
Total 32000 · Unrestricted Net Assets						0.00
<b>337500 · EDA Proceeds Gen FD</b>						-2,823,929.91
Total 337500 · EDA Proceeds Gen FD						-2,823,929.91
<b>361100 · Interest Income gen fd</b>						-60.11
Deposit	4/30/2015			Deposit	-9.50	-69.61
Deposit	4/30/2015			Deposit	-4.11	-73.72
Total 361100 · Interest Income gen fd						-13.61
<b>361101 · Interest income Mosaic accts</b>						-3,742.01
Deposit	4/30/2015			Deposit	-589.98	-4,331.99
Total 361101 · Interest income Mosaic accts						-589.98
<b>362001 · Rental Income</b>						-74,496.71
Invoice	4/6/2015	68	Keyplex	April 2015	-2,000.00	-76,496.71
Invoice	4/6/2015	68	Keyplex	April 2015	-8,872.46	-85,369.17
Invoice	4/6/2015	69	Utilitech	April 2015	-437.50	-85,806.67
Deposit	4/9/2015	1188		March rent	-1,094.22	-86,900.89
Invoice	4/28/2015	70	Skills That Change	March Prorated March 16-March 31	-34.80	-86,935.69
Invoice	4/28/2015	71	Stream2Sea	March 2015 Prorated March 16-March 31	-339.84	-87,275.53
Invoice	4/28/2015	72	Skills That Change	April 2015	-67.50	-87,343.03

**Hardee County Industrial Development Authority**  
**General Ledger**  
**As of April 30, 2015**

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Accrual Basis

Type	Date	Num	Name	Memo	Amount	Balance
Invoice	4/28/2015	73	Stream2Sea	April 2015	-658.33	-88,001.36
Invoice	4/29/2015	76	Skills That Change	May 2015	-67.50	-88,068.86
Total 362001 · Rental Income					-13,572.15	-88,068.86
<b>369901 · Fruit Income</b>						-11,096.47
Total 369901 · Fruit Income						-11,096.47
<b>369902 · Misc. Income Gen Fd</b>						-1,025.99
Invoice	4/29/2015	75	Henry Kuhiman	Compile and review emails from Kristi's,...	-109.46	-1,135.45
Total 369902 · Misc. Income Gen Fd					-109.46	-1,135.45
<b>369903 · Misc. Income Mosaic Fd</b>						-1,182.23
Total 369903 · Misc. Income Mosaic Fd						-1,182.23
<b>519207 · Misc. Other Expenses</b>						1,812.64
Total 519207 · Misc. Other Expenses						1,812.64
<b>5193100 · Professional Fees Legal</b>						17,690.00
Check	4/6/2015	1632	Kenneth Evers PA	Inv# 10235	1,230.00	18,920.00
Check	4/17/2015	1641	Kenneth Evers PA	Inv# 10251	2,310.00	21,230.00
Check	4/27/2015	1652	Kenneth Evers PA	Inv# 10259	1,680.00	22,910.00
Total 5193100 · Professional Fees Legal					5,220.00	22,910.00
<b>5193105 · Professional Fees</b>						386.50
Total 5193105 · Professional Fees						386.50
<b>519320 · Accounting and audit</b>						99,972.10
Total 519320 · Accounting and audit						99,972.10
<b>519321 · Meeting Security</b>						915.00
Check	4/20/2015	1646	Yolanda Hernandez	4/14/15 meeting	150.00	1,065.00
Total 519321 · Meeting Security					150.00	1,065.00
<b>5193400 · Landscaping and Grounds</b>						9,445.00
Check	4/6/2015	1627	Gary Sykes Spray S...	#36167	225.00	9,670.00
Check	4/20/2015	1645	A Cut Above Lawn S...	Incubator	150.00	9,820.00
Check	4/20/2015	1645	A Cut Above Lawn S...	Inv# 280	1,166.00	10,986.00
Total 5193400 · Landscaping and Grounds					1,541.00	10,986.00
<b>5194301 · Utilities</b>						42,918.40
Check	4/6/2015	1625	City of Wauchula	#140261002	691.98	43,610.38
Check	4/6/2015	1626	City of Wauchula	#130519000	95.39	43,705.77
Check	4/6/2015	1628	Century Link	#430282943	115.70	43,821.47
Check	4/6/2015	1629	ThyssenKrupp Eleva...	#3001768328	642.10	44,463.57
Check	4/6/2015	1630	Hardee County Disp...	#U28498	248.33	44,711.90
Check	4/6/2015	1631	Tyco Integrated Sec...	#23942985	165.29	44,877.19
Check	4/13/2015	1638	Rapid Systems	Inv# 305088	155.32	45,032.51
Check	4/20/2015	1643	PRECO	#111163001	1,852.85	46,885.36
Check	4/20/2015	1644	Century Link	#438987601	91.95	46,977.31
Total 5194301 · Utilities					4,058.91	46,977.31
<b>519450 · Insurance Expense</b>						53,224.89
Total 519450 · Insurance Expense						53,224.89
<b>519460 · Repairs and Maintenance GF</b>						997.00
Check	4/13/2015	1635	Hash Plumbing	Inv# 21994-clean floor drain for A/C	75.00	1,072.00
Check	4/13/2015	1636	Crowther	Inv# 103228-Roof repair	577.00	1,649.00
Check	4/27/2015	1650	Precision Scales, Inc	Inv# 21112 adjusting scales	300.00	1,949.00
Total 519460 · Repairs and Maintenance GF					952.00	1,949.00
<b>5194601 · Repairs and Maintenance</b>						3,095.56
Total 5194601 · Repairs and Maintenance						3,095.56
<b>519480 · Advertising</b>						609.50
Check	4/6/2015	1624	Herald Advocate	special meeting ad & SWFWMD notice	109.00	718.50
Total 519480 · Advertising					109.00	718.50
<b>5194903 · Property Taxes</b>						80,774.93
Total 5194903 · Property Taxes						80,774.93
<b>519510 · Office Supplies</b>						567.31
Total 519510 · Office Supplies						567.31
<b>5195205 · Bank Service Charges Gen FD</b>						5.00
Total 5195205 · Bank Service Charges Gen FD						5.00
<b>5195206 · Grove Caretaking/Fertilizer</b>						19,869.92
Check	4/13/2015	1633	Florida Fuel	Inv# 2015-11325	751.25	20,621.17



## Hardee County Industrial Development Authority General Ledger As of April 30, 2015

Type	Date	Num	Name	Memo	Amount	Balance
Check	4/13/2015	1634	Conley Grove Servic...	grove	506.00	21,127.17
Total 5195206 · Grove Caretaking/Fertilizer					1,257.25	21,127.17
<b>51954 · Dues, Subscriptions, Membership</b>						175.00
Total 51954 · Dues, Subscriptions, Membership						175.00
<b>519836 · Tourism Development</b>						13,132.50
Total 519836 · Tourism Development						13,132.50
<b>519840 · Grant expenses</b>						42,757.03
Check	4/6/2015	1623	Kappa Laboratories, ...	Inv# 49799	210.00	42,967.03
Check	4/27/2015	1651	Chastain Skillman	Inv# 122401	7,801.25	50,768.28
Total 519840 · Grant expenses					8,011.25	50,768.28
<b>519841 · Grant Expense - Paddle Sports</b>						85,943.02
Check	4/13/2015	1639	Peace River Paddle ...	reimbursement for March expenses	10,447.30	96,390.32
Check	4/27/2015	1649	Peace River Paddle ...	draw for product development, overhead...	27,350.00	123,740.32
Total 519841 · Grant Expense - Paddle Sports					37,797.30	123,740.32
<b>519842 · Grant expense - Cantu Apairies</b>						1,500.00
Total 519842 · Grant expense - Cantu Apairies						1,500.00
<b>519843 · Grant expense- Stream 2 Sea</b>						120,644.14
Check	4/6/2015	1622	Stream 2 Sea, LLC	PO#4 for packaging	14,425.00	135,069.14
Check	4/17/2015	1640	Eckerd College	50% deposit	5,556.00	140,625.14
Check	4/20/2015	1642	Stream 2 Sea, LLC	purchase of raw materials PO#109	62,975.00	203,600.14
Total 519843 · Grant expense- Stream 2 Sea					82,956.00	203,600.14
<b>6000 · Capital Outlay</b>						3,338,855.42
Check	4/13/2015	1637	Tyco Integrated Sec...	Inv# 23942152-adding of access control ...	999.99	3,339,855.41
Check	4/13/2015	1132	Halfacre Construction	16/17 Interior pay app# 2	128,594.69	3,468,450.10
Check	4/20/2015	1647	Wells Fargo Equipm...	#3000981131	485.66	3,468,935.76
Check	4/20/2015	1648	Vision Ace Hardware	#288435, #286235, #287642	53.24	3,468,989.00
Total 6000 · Capital Outlay					130,133.58	3,468,989.00
<b>6001 · Transfer to EDC</b>						0.00
General Journal	4/30/2015	wbw87		To record amount due to the EDC for Ji...	12,084.78	12,084.78
Total 6001 · Transfer to EDC					12,084.78	12,084.78
<b>TOTAL</b>					<b>0.00</b>	<b>0.00</b>

**Hardee County Industrial Development Authority**  
**Reconciliation Detail**  
101009 · WSB Sales, Period Ending 04/30/2015

Type	Date	Num	Name	Clr	Amount	Balance
<b>Beginning Balance</b>						277,237.42
<b>Cleared Transactions</b>						
<b>Checks and Payments - 40 items</b>						
Check	3/17/2015	1607	A Cut Above Lawn ...	X	-1,466.00	-1,466.00
Check	3/17/2015	1606	JTR Enterprises, Inc	X	-180.00	-1,646.00
Check	3/17/2015	1609	Manual Zuniga	X	-120.00	-1,766.00
Check	3/26/2015	1617	PRECO	X	-2,806.47	-4,572.47
Check	3/26/2015	1616	Kenneth Evers PA	X	-1,170.00	-5,742.47
Check	3/26/2015	1618	Wells Fargo Equip...	X	-485.66	-6,228.13
Check	3/26/2015	1614	Irvin David Arocho	X	-135.00	-6,363.13
Check	3/26/2015	1613	JTR Enterprises, Inc	X	-120.00	-6,483.13
Check	3/26/2015	1620	Century Link	X	-91.75	-6,574.88
Check	3/26/2015	1619	Cole-Parmer	X	-36.00	-6,610.88
Check	3/26/2015	1615	Vision Ace Hardware	X	-12.99	-6,623.87
Check	3/31/2015	1621	FI Sales & Rental	X	-171.80	-6,795.67
Check	4/6/2015	1622	Stream 2 Sea, LLC	X	-14,425.00	-21,220.67
Check	4/6/2015	1632	Kenneth Evers PA	X	-1,230.00	-22,450.67
Check	4/6/2015	1625	City of Wauchula	X	-691.98	-23,142.65
Check	4/6/2015	1629	ThyssenKrupp Elev...	X	-642.10	-23,784.75
Check	4/6/2015	1630	Hardee County Dis...	X	-248.33	-24,033.08
Check	4/6/2015	1627	Gary Sykes Spray ...	X	-225.00	-24,258.08
Check	4/6/2015	1623	Kappa Laboratories...	X	-210.00	-24,468.08
Check	4/6/2015	1631	Tyco Integrated Se...	X	-165.29	-24,633.37
Check	4/6/2015	1628	Century Link	X	-115.70	-24,749.07
Check	4/6/2015	1624	Herald Advocate	X	-109.00	-24,858.07
Check	4/6/2015	1626	City of Wauchula	X	-95.39	-24,953.46
Check	4/13/2015	1639	Peace River Paddle...	X	-10,447.30	-35,400.76
Check	4/13/2015	1637	Tyco Integrated Se...	X	-999.99	-36,400.75
Check	4/13/2015	1633	Florida Fuel	X	-751.25	-37,152.00
Check	4/13/2015	1636	Crowther	X	-577.00	-37,729.00
Check	4/13/2015	1634	Conley Grove Servi...	X	-506.00	-38,235.00
Check	4/13/2015	1638	Rapid Systems	X	-155.32	-38,390.32
Check	4/13/2015	1635	Hash Plumbing	X	-75.00	-38,465.32
Check	4/17/2015	1640	Eckerd College	X	-5,556.00	-44,021.32
Check	4/17/2015	1641	Kenneth Evers PA	X	-2,310.00	-46,331.32
Check	4/20/2015	1642	Stream 2 Sea, LLC	X	-62,975.00	-109,306.32
Check	4/20/2015	1643	PRECO	X	-1,852.85	-111,159.17
Check	4/20/2015	1647	Wells Fargo Equip...	X	-485.66	-111,644.83
Check	4/20/2015	1646	Yolanda Hernandez	X	-150.00	-111,794.83
Check	4/20/2015	1644	Century Link	X	-91.95	-111,886.78
Check	4/20/2015	1648	Vision Ace Hardware	X	-53.24	-111,940.02
Check	4/27/2015	1649	Peace River Paddle...	X	-27,350.00	-139,290.02
Check	4/27/2015	1652	Kenneth Evers PA	X	-1,680.00	-140,970.02
<b>Total Checks and Payments</b>					<b>-140,970.02</b>	<b>-140,970.02</b>
<b>Deposits and Credits - 4 Items</b>						
Deposit	4/8/2015			X	1,437.49	1,437.49
Deposit	4/9/2015			X	1,094.22	2,531.71
Deposit	4/28/2015			X	10,872.46	13,404.17
Deposit	4/30/2015			X	9.50	13,413.67
<b>Total Deposits and Credits</b>					<b>13,413.67</b>	<b>13,413.67</b>
<b>Total Cleared Transactions</b>					<b>-127,556.35</b>	<b>-127,556.35</b>
<b>Cleared Balance</b>					<b>-127,556.35</b>	<b>149,681.07</b>
<b>Uncleared Transactions</b>						
<b>Checks and Payments - 3 items</b>						
Check	4/20/2015	1645	A Cut Above Lawn ...		-1,316.00	-1,316.00
Check	4/27/2015	1651	Chastain Skillman		-7,801.25	-9,117.25
Check	4/27/2015	1650	Precision Scales, Inc		-300.00	-9,417.25
<b>Total Checks and Payments</b>					<b>-9,417.25</b>	<b>-9,417.25</b>
<b>Total Uncleared Transactions</b>					<b>-9,417.25</b>	<b>-9,417.25</b>
<b>Register Balance as of 04/30/2015</b>					<b>-136,973.60</b>	<b>140,263.82</b>
<b>New Transactions</b>						

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**Hardee County Industrial Development Authority**  
**Reconciliation Detail**  
101009 · WSB Sales, Period Ending 04/30/2015

Type	Date	Num	Name	Clr	Amount	Balance
<b>Checks and Payments - 6 items</b>						
Check	5/4/2015	1653	Kenneth Evers PA		-2,380.00	-2,380.00
Check	5/4/2015	1656	A Cut Above Lawn ...		-1,571.00	-3,951.00
Check	5/4/2015	1655	Clarke Pest Control...		-525.00	-4,476.00
Check	5/4/2015	1654	Jim Stein		-298.53	-4,774.53
Check	5/4/2015	1657	Yolanda Hernandez		-90.00	-4,864.53
Check	5/7/2015	1658	Stream 2 Sea, LLC		-33,384.32	-38,248.85
Total Checks and Payments					-38,248.85	-38,248.85
<b>Deposits and Credits - 1 Item</b>						
Deposit	5/7/2015				1,826.30	1,826.30
Total Deposits and Credits					1,826.30	1,826.30
Total New Transactions					-36,422.55	-36,422.55
<b>Ending Balance</b>					<b>-173,396.15</b>	<b>103,841.27</b>

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**Hardee County Industrial Development Authority**  
**Reconciliation Detail**  
 101011 - Mosaic Disbursement Account, Period Ending 04/30/2015

Type	Date	Num	Name	Clr	Amount	Balance
<b>Beginning Balance</b>						<b>138,571.18</b>
<b>Cleared Transactions</b>						
<b>Checks and Payments - 3 items</b>						
Check	3/26/2015	1200	Halfacre Construction	X	-125,678.21	-125,678.21
Check	3/26/2015	1202	PRECO	X	-8,256.00	-133,934.21
Check	3/26/2015	1201	Hunter Engineering ...	X	-4,612.50	-138,546.71
<b>Total Checks and Payments</b>					<b>-138,546.71</b>	<b>-138,546.71</b>
<b>Total Cleared Transactions</b>					<b>-138,546.71</b>	<b>-138,546.71</b>
<b>Cleared Balance</b>					<b>-138,546.71</b>	<b>24.47</b>
<b>Register Balance as of 04/30/2015</b>					<b>-138,546.71</b>	<b>24.47</b>
<b>Ending Balance</b>					<b>-138,546.71</b>	<b>24.47</b>

**Hardee County Industrial Development Authority**  
**Reconciliation Detail**  
101004 · WSB Mosaic, Period Ending 04/30/2015

Type	Date	Num	Name	Cir	Amount	Balance
<b>Beginning Balance</b>						4,845,460.22
<b>Cleared Transactions</b>						
<b>Checks and Payments - 2 items</b>						
Check	3/31/2015	1131	Hardee County Roa...	X	-300.00	-300.00
Check	4/13/2015	1132	Halfacre Construction	X	-128,594.69	-128,894.69
<b>Total Checks and Payments</b>					-128,894.69	-128,894.69
<b>Deposits and Credits - 1 item</b>						
Deposit	4/30/2015			X	589.98	589.98
<b>Total Deposits and Credits</b>					589.98	589.98
<b>Total Cleared Transactions</b>					-128,304.71	-128,304.71
Cleared Balance					-128,304.71	4,717,155.51
Register Balance as of 04/30/2015					-128,304.71	4,717,155.51
<b>New Transactions</b>						
<b>Checks and Payments - 1 item</b>						
Check	5/4/2015	1133	Ajax Paving		-81,733.08	-81,733.08
<b>Total Checks and Payments</b>					-81,733.08	-81,733.08
<b>Total New Transactions</b>					-81,733.08	-81,733.08
<b>Ending Balance</b>					<b>-210,037.79</b>	<b>4,635,422.43</b>

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**Hardee County Industrial Development Authority**  
**Reconciliation Detail**  
101012 - Incubator Account, Period Ending 04/30/2015

<u>Type</u>	<u>Date</u>	<u>Num</u>	<u>Name</u>	<u>Clr</u>	<u>Amount</u>	<u>Balance</u>
<b>Beginning Balance</b>						<b>38.30</b>
Cleared Balance						38.30
Register Balance as of 04/30/2015						38.30
<b>Ending Balance</b>						<b>38.30</b>